



# Cooperative Inclusion Plan

"Connecting the Dallas-Fort Worth highway transportation providers and contractors association"



## CIP Professional Services Workshop

August 31, 2023

# Agenda

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- Welcome
- Opening Remarks
- CIP Overview
- NTTA's 5 Year Capital Plan & Upcoming Opportunities
- NTTA Procurement Process & Electronic Bid Response
- TxDOT PEPS Opportunities
- Project Opportunities Forum with Primes
- Survey Completion
- Website
- Breakout Sessions with Primes
- Adjourn



# Opening Remarks

John H. Martinez-D,  
President & CEO,  
RHCA

**Cooperative Inclusion Plan (CIP)**



# CIP Overview

Connor VanSteenberg  
North Texas Area Manager,  
AGC of Texas

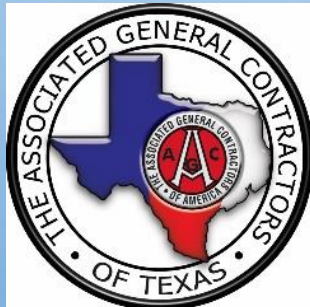
**Cooperative Inclusion Plan (CIP)**

# WHAT IS (CIP)?

- THE COOPERATIVE INCLUSION PLAN (CIP) IS A COMPREHENSIVE APPROACH TO ADDRESSING THE SHORTAGE OF DISADVANTAGED, MINORITY, WOMEN, AND SMALL BUSINESSES AND HISTORICALLY UNDERUTILIZED BUSINESSES (D/M/W/SBE AND HUB) FIRMS IN HEAVY HIGHWAY CONTRACTING.
- THE CIP TEAM HOLDS FREE WORKSHOPS/TRAININGS, OPEN TO THE PUBLIC FOR CONTRACTORS AND CONSULTANTS WHO PERFORM WORK IN THE HEAVY HIGHWAY CONSTRUCTION INDUSTRY. THE TARGET AUDIENCES ARE MINORITY CONTRACTORS, CONSULTANTS AND PROVIDERS OF GOODS AND SERVICES FROM THE HEAVY HIGHWAY CONSTRUCTION INDUSTRY.

# FIVE (5) CIP PARTNERS

- **ASIAN AMERICAN CONTRACTORS AND PROFESSIONAL ASSOCIATION (AACPA)**
- **ASSOCIATED GENERAL CONTRACTORS OF TEXAS (AGC)**
- **NORTH TEXAS TOLLWAY AUTHORITY (NTTA)**
- **REGIONAL HISPANIC CONTRACTORS ASSOCIATION (RHCA)**
- **TEXAS DEPARTMENT OF TRANSPORTATION (TXDOT)**





# NORTH TEXAS TOLLWAY AUTHORITY

## NTTA 5-Year Capital Plan Professional Services Opportunities

Mark A. Bouma, P.E.  
Senior Corridor Manager  
August 31, 2023





# Your **T**olling Authority

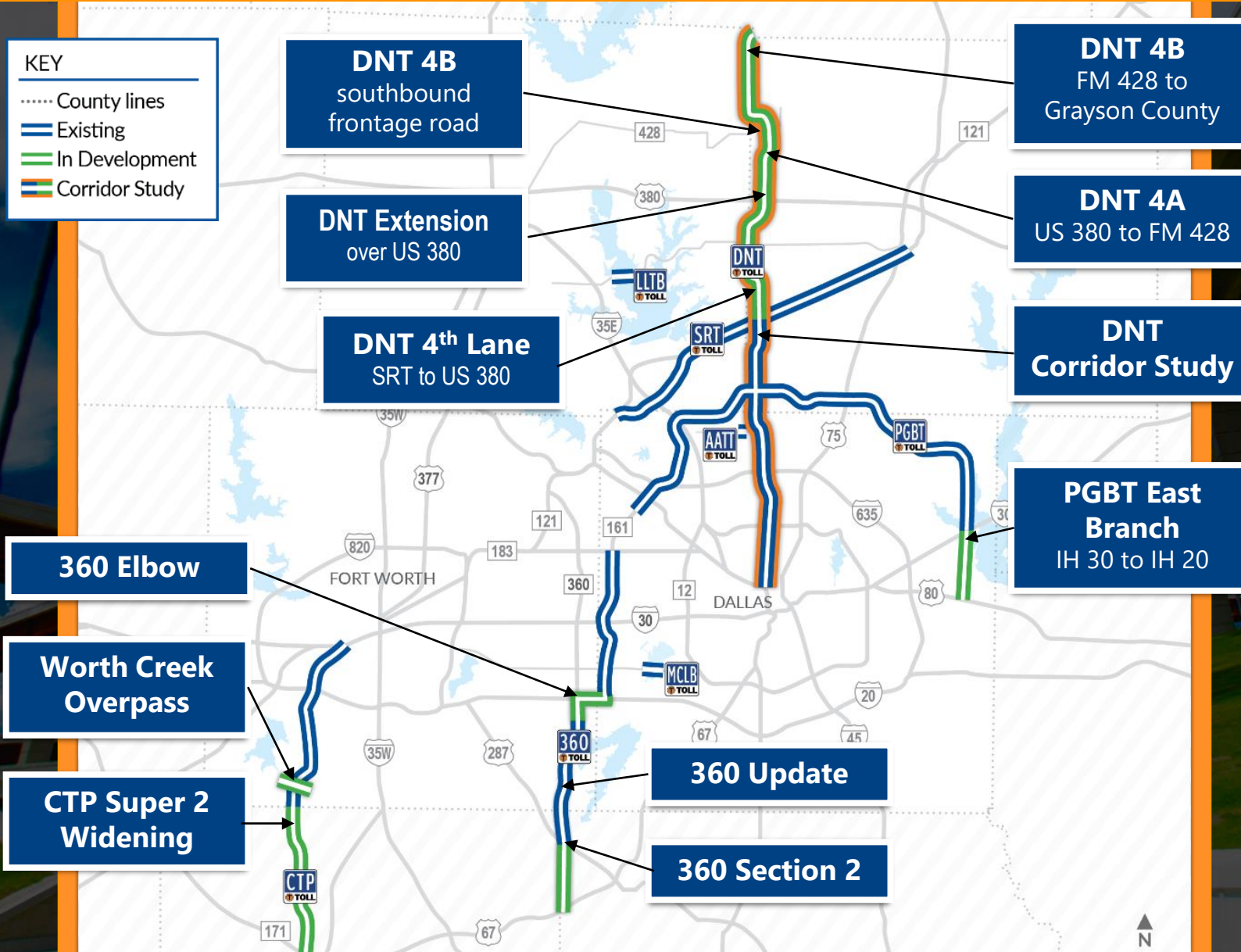
- **Political subdivision of Texas**
- **Only build what region asks us to build**
- **Part of regional transportation network**
- **Safety and customer service**
- **Not funded by taxes**

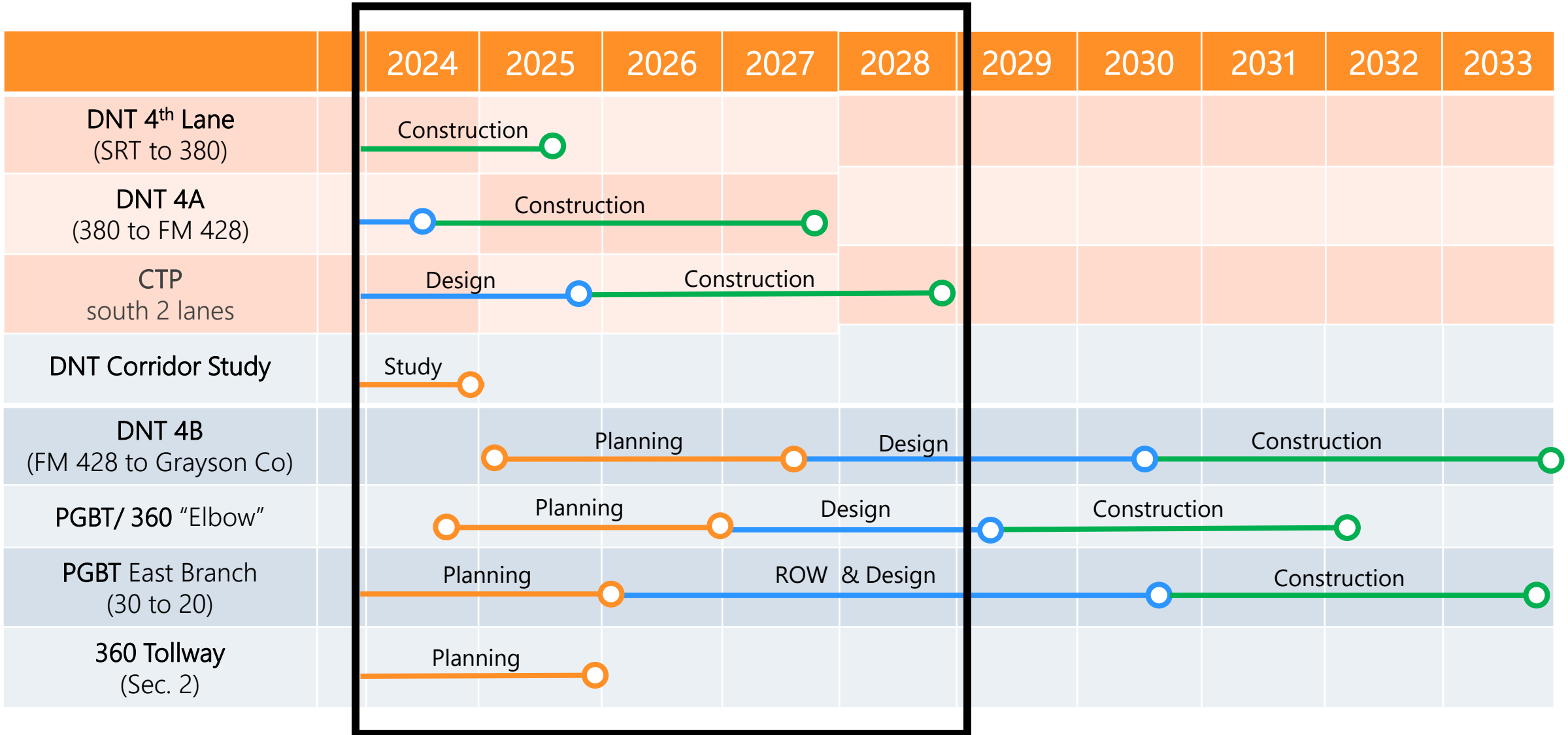


The image is a composite of two photographs. The left side shows a large-scale earthmoving or construction site with a yellow excavator and a bulldozer working on a dirt embankment under a cloudy sky. The right side shows a multi-level concrete bridge or overpass under construction, with a green concrete pump truck extending its arm to a worker on a lift. A street sign for 'Dallas Pkwy' and a 'DO NOT ENTER' sign are visible in the foreground of the bridge scene. A white, trapezoidal frame is superimposed over the center of the image, containing the text 'FIVE-YEAR CAPITAL PLAN'.

# **FIVE-YEAR** CAPITAL PLAN

# Proposed 2024-2028 Capital Plan







# Extension 4A (DNT Segment 5)

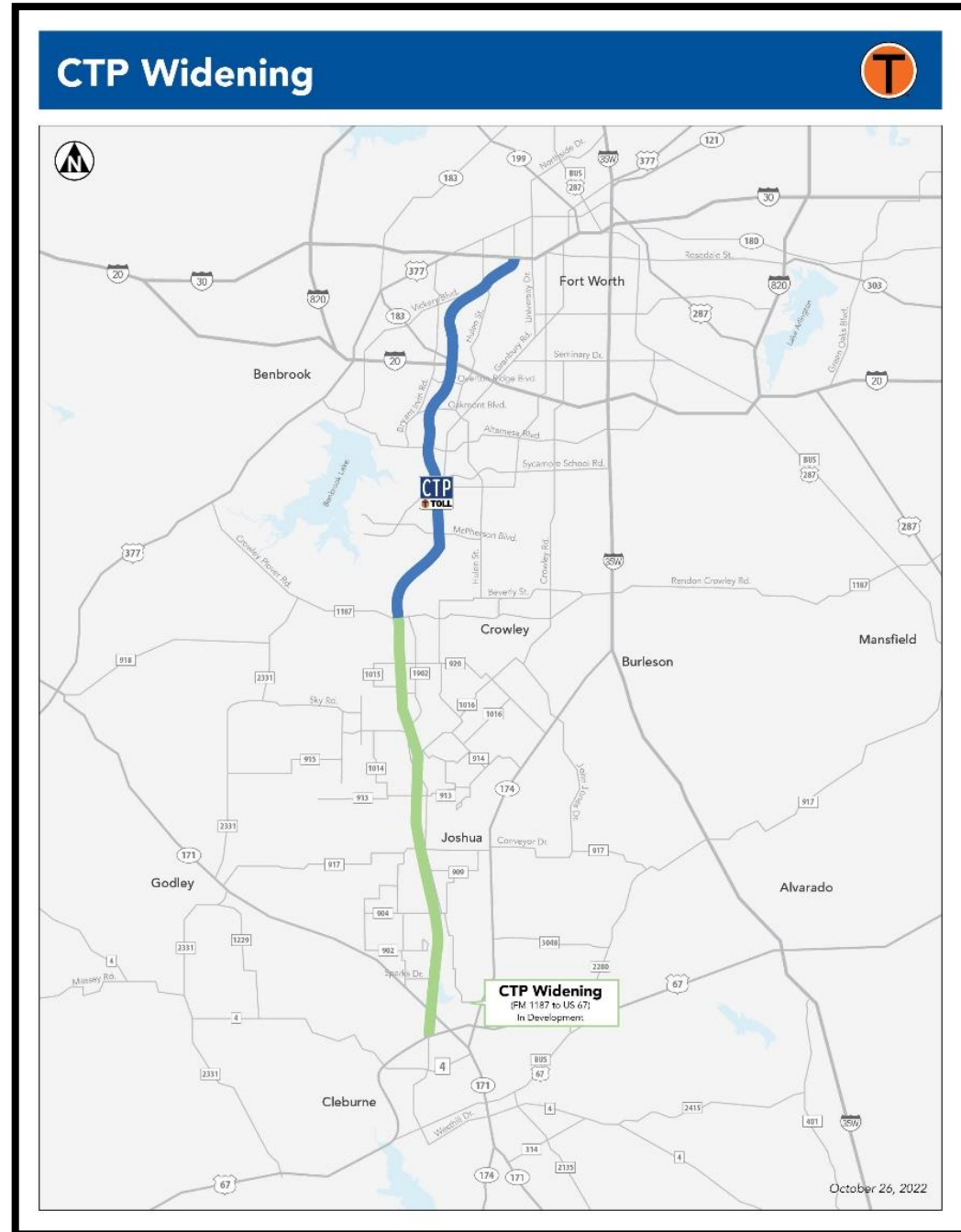
- 6 miles
- US 380 to FM 428, Collin County
- Both frontage roads in place
- Design almost complete, construction anticipated to start early 2024
- Construction Management and Materials Testing Services RFQs issued 8/18/23





# CTP Super 2 Widening

- 13 miles
- Two additional lanes to project
- FM 1187 to US 67, Johnson County
- Design underway





# CTP Worth Creek Parkway Overpass

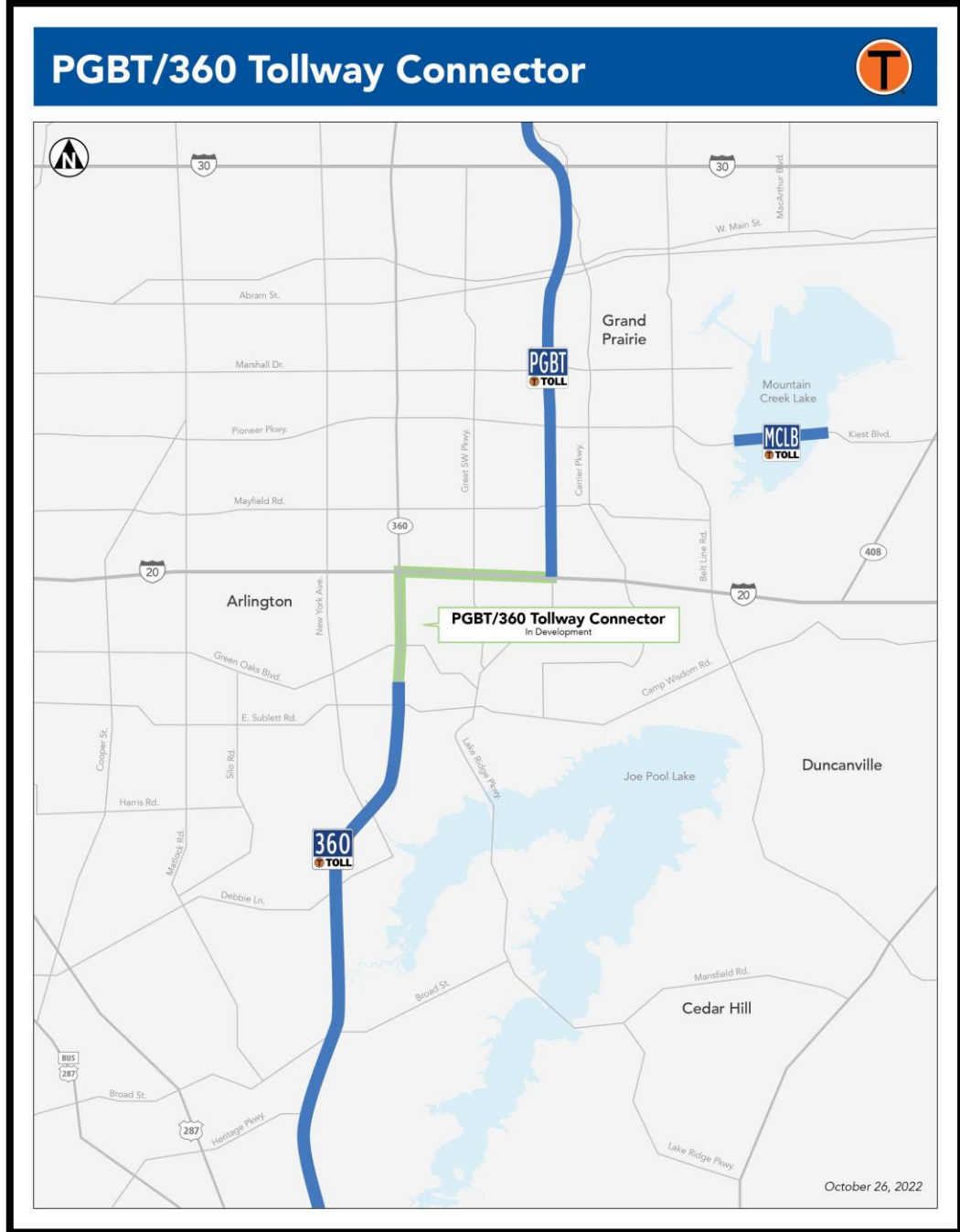
- **Bridge over CTP with tolled ramps to Tarleton State University**
- **Southern Tarrant County**
- **Design Q2 2024**





# 360 Elbow

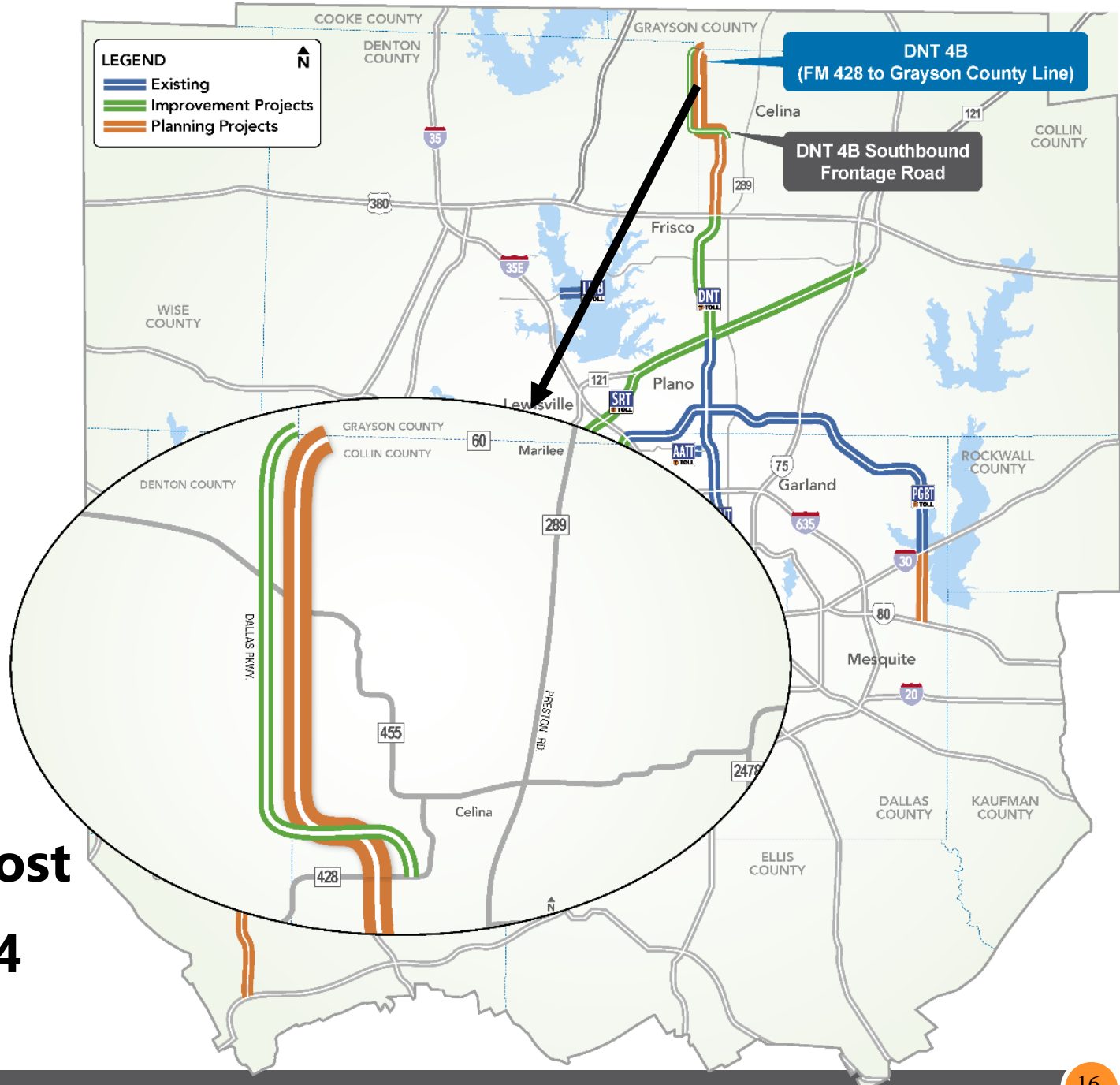
- 4.8 miles
- Connecting PGBT to 360 Tollway, Dallas and Tarrant County
- Planning anticipated start late 2024





# Extension 4B

- 7.7 miles
- FM 428 to Grayson County line, Collin and Denton County
- Frontage road construction underway
- Estimated \$500M total project cost
- Anticipate planning to start 2024

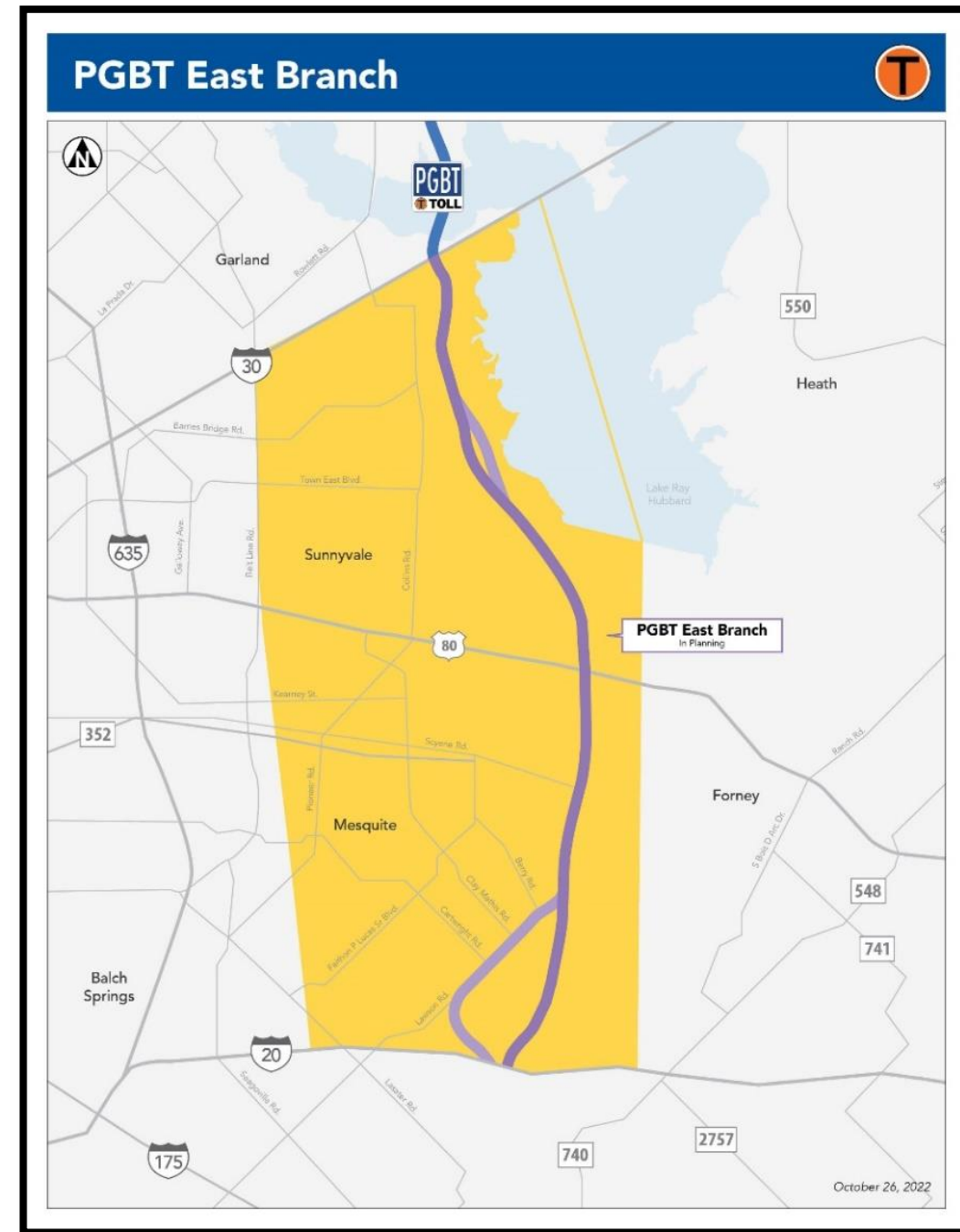






# PGBT East Branch

- 11.2 miles
- IH 30 to IH 20, Dallas County
- Planning underway, right-of-way and design anticipated to start 2025



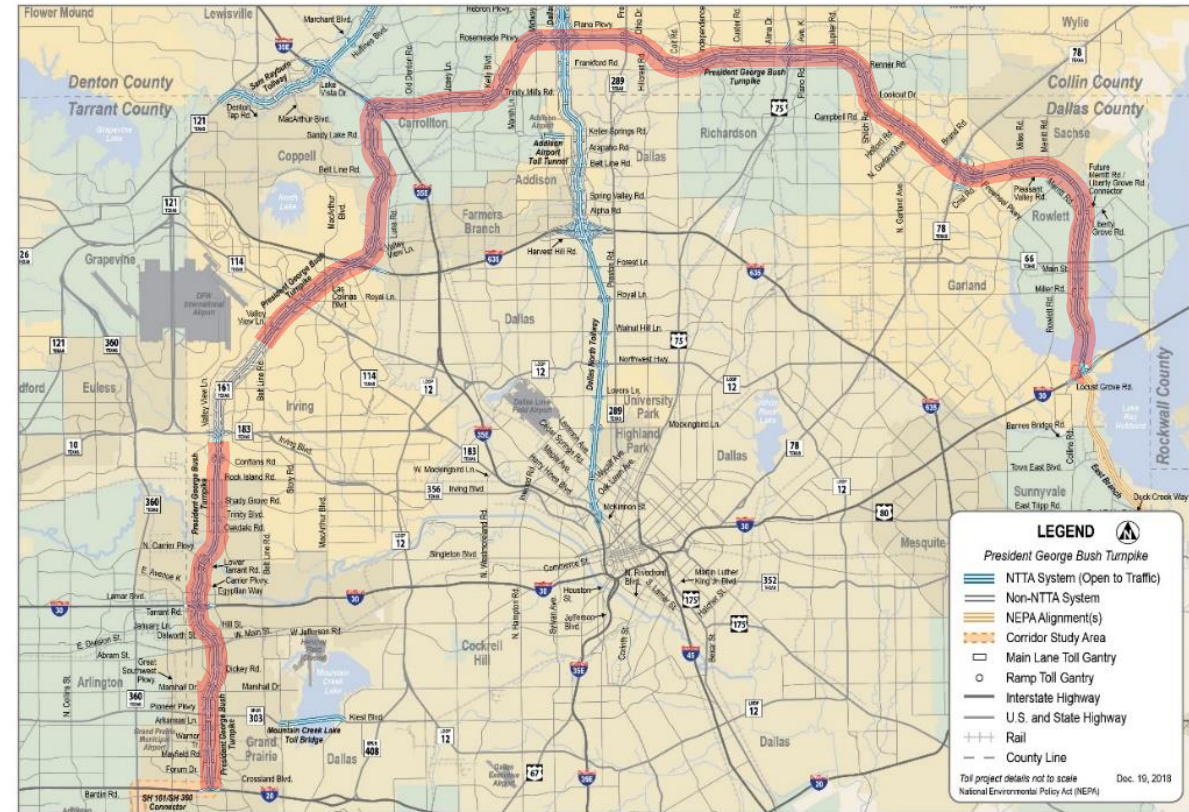
# Program Management Consultant

4-year contract service as in-house extension of staff providing engineering support services for Capital Plan environmental, planning and design projects

- Program and project scheduling
- Program estimating and cash flow support
- Engineering reviews and technical specialty services
- Procurement support
- Project-management support
- Technical-support staffing in planning and design

# PGBT Continuous Lighting CM & CMT

- Existing PGBT opened in stages from 1999 to 2012 with HPS safety lighting
- New continuous lighting proposed with LED high-mast and roadside lighting solution
- 4 staggered construction contracts with 10-15 miles of lighting installation and electrical upgrades
- Construction starting in 2024 with work anticipated to last 4 years



President George Bush Turnpike

# Upcoming Engineering Opportunities

**DNT Seg. 4A Construction Management & Material Testing Services** (Aug 2023) (4 Contracts)

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**Program Management Consultant** (Sep 2023)

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**PGBT-WE Wall Stabilization** (Oct 2023)

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**PGBT Continuous Lighting Construction Management & Material Testing Services** (Q4 2023)

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**Worth Creek Parkway Interchange with CTP Design** (Q4 2023)

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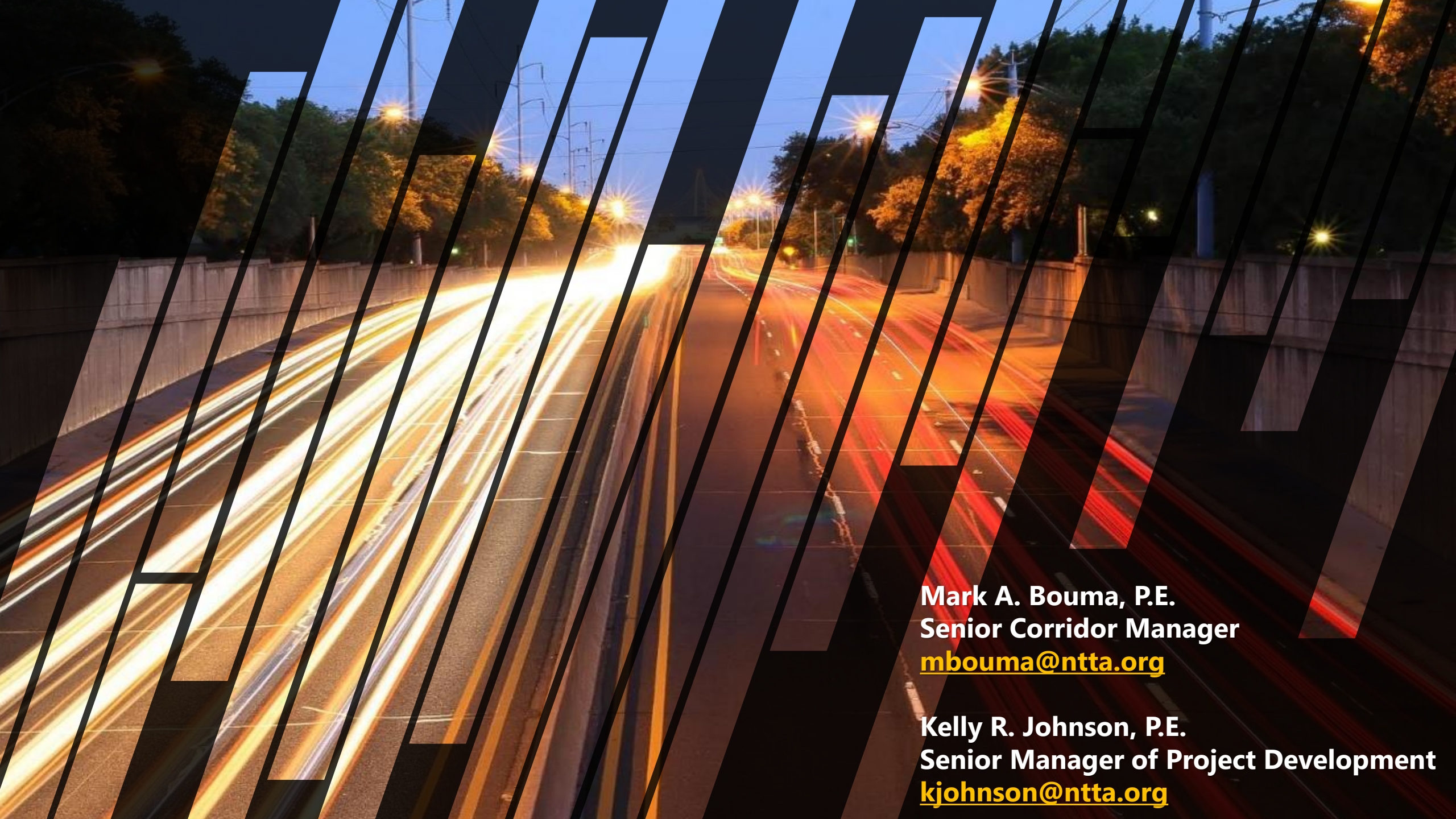
**SRT Continuous Lighting Design** (Q1 2024)

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**360 Tollway Landscaping & Aesthetic Improvements** (Q1 2024)

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**PGBT – 360T Connector (Elbow) Environmental and Schematic**  
(Late 2024)



**Mark A. Bouma, P.E.**  
**Senior Corridor Manager**  
[\*\*mbouma@ntta.org\*\*](mailto:mbouma@ntta.org)

**Kelly R. Johnson, P.E.**  
**Senior Manager of Project Development**  
[\*\*kjohnson@ntta.org\*\*](mailto:kjohnson@ntta.org)

# North Texas Tollway Authority

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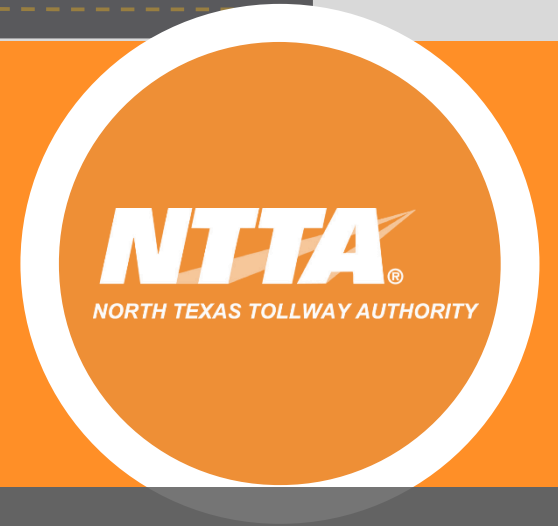
## Our Mission

❖ **Provide** a safe and reliable toll road system ❖ **Increase** value and mobility options for customers ❖ **Operate** the Authority in a businesslike manner ❖ **Protect** our bondholders ❖ **Partner** to meet our region's growing need for transportation infrastructure


# NTTA PROCUREMENT SERVICES AND ELECTRONIC BID RESPONSE PROCESSES

5900 W. PLANO PARKWAY  
PLANO, TX 75093  
(214) 461-2000

MONDAY – FRIDAY  
8 A.M. – 5 P.M.  
[WWW.NTTA.ORG](http://WWW.NTTA.ORG)



David Evans, Sr. Director of Procurement & Business Diversity



**NTTA Annual Spend:**  
**\$250-\$450M**

# Responding to NTTA Opportunities

## Procurement

- Register on [nttmarketplace.org](http://nttmarketplace.org) (required)
- Review current and future opportunities
- Receive notifications of targeted procurements
- Come talk to us before procurement starts
- Attend pre-submission conference
- Submit ALL required documents with the response to solicitations
- Request debriefs



# Solicitation Participation

In order to participate in a solicitation, prospective vendors must register in Marketplace

The following are possible once you have a vendor account:

- Responding electronically
- Submitting clarifying questions
- Receiving notifications of amendments
- Being added to the bid holder list for a solicitation
- Visibility into closed solicitation information and awards

Supplier Activities

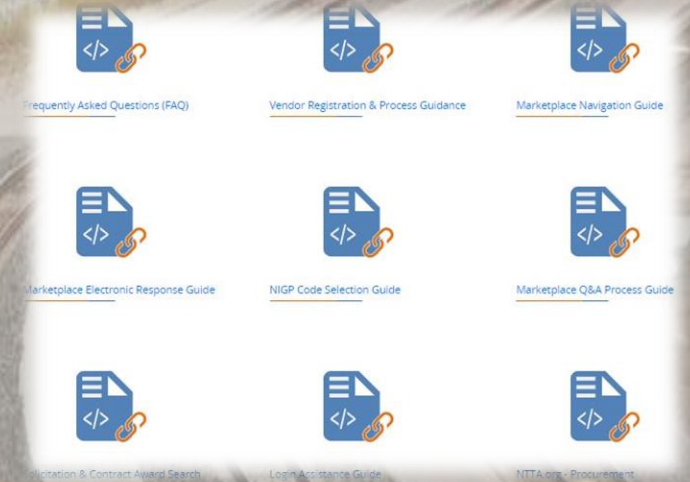


## Complete Registration

Complete registration here to begin using NTTAMarketplace.org. Vendors, please read this [disclaimer](#) prior to completing registration.



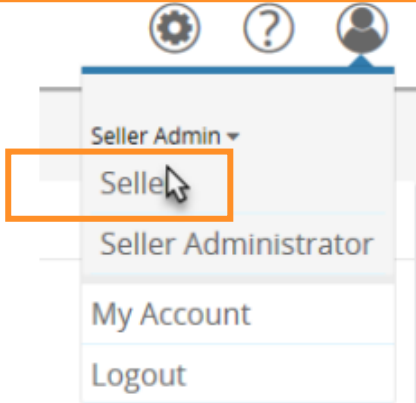
Important Links



[www.nttamarkeplace.org](http://www.nttamarkeplace.org)

Contact Us: [bidpurchasing@ntta.org](mailto:bidpurchasing@ntta.org)

# Responding Electronically

A screenshot of a web application interface for a vendor account. The page title is 'Home - Welcome Back CM Williams'. There are navigation tabs for 'News(1)', 'Vendor Communication(0)', 'Bids(91)', 'Quotes(3)', and 'Vendor Performance(0)'. The 'Bids(91)' tab is selected and highlighted with a green box. Below the tabs, there are sections for 'Request For Revision' (No records found), 'Bids / Bid Amendments (Un-Acknowledged)', 'Open Bids', and 'Closed Bids'. The 'Open Bids' section contains a table with columns: Bid #, Organization, Alternate Id, Buyer, Description, Bid Opening Date, Bid Holder, Bid Q & A, Create Quote /View Auction, and Create Quote. A green box highlights the 'Bid Q & A' and 'Create Quote' columns in the table.

Bid #	Organization	Alternate Id	Buyer	Description	Bid Opening Date	Bid Holder	Bid Q & A	Create Quote /View Auction	Create Quote
B200000166	North Texas Tollway Authority		Daylon Carroll	54321 RFB Wood Door Replacement - 5910 W Pineo Pkwy	03/19/2020 04:57:03 PM	List			
B190000156	North Texas Tollway Authority		Jasmine Ackbar	04286 RFB Traffic Control Services	02/07/2019 04:54:51 PM	List			
B190000155	North Texas Tollway Authority		Daylon Carroll	88888 RFQ Notes and Disapproval	01/11/2019 03:33:07 PM	List			

Bid #	Organization	Alternate Id	Buyer	Description	Bid Opening Date	Bid Holder	Bid Q & A	Create Quote /View Auction	Create Quote
B200000180	North Texas Tollway Authority		Daylon Carroll	55641 Email Notification Quick Test	11/05/2021 12:00:00 PM	List	View	Q00000217	Create Quote

## Quick Steps for Responding Electronically

- 1) Go to the "Seller" view for your vendor account
- 2) Go to the "Bids" tab and find "Open Bids"
- 3) Click the "Create Quote" link for the opportunity

### Note:

- You can view your electronic responses under the "Quotes" tab
- We don't recommend waiting to submit a response

# Electronic Response – Important Steps

General Item Information Validation Warnings  
Your quote has not been submitted.

Quote Q00000208 - Company of DC

General **Items** Questions Subcontractors Notes Terms & Conditions Attachments Summary Back to Bid

Amount: 0.00 No Bid:  No Charge:

See Quote Attachment(s):

Response Total: \$0.00

While on the Items Tab

You will need to check the “See Quote Attachment(s)” box for us.

This is a system workaround that we need your help accomplishing

Add File

**i** Name is the display name for the file that will appear where attachment repository files are displayed. It can be different from the name of the file.

**i** Marking an item "Confidential" will ensure the document is only seen by relevant personnel and will not be displayed publicly.

Name\*:

Description:

File\*:  No file chosen

Location: 00000148

Confidential:

While on the Attachments tab

The “Confidential” check box controls whether a document can be seen by the general public once the contract is awarded.

If “confidential” only NTTA staff will see the attachment

# Bids Tab & Quotes Tab

## Bids Tab

Contains links to:

- Q & A
- Creating a Response
- Bid Holder List

Quick Steps to Acknowledge Solicitation

- 1) Go to the "Seller" view for your vendor account. Go to the "Bids" tab and find "Open Bids"
- 2) Select the Bid # of interest. Scroll down and click "Follow" to acknowledge your interest.

Home - Welcome Back CM Williams

News(1) Vendor Communication(0) **Bids(91)** PO(0) Quotes(3) Vendor Performance(0)

### Request For Revision

No records found.

### Bids / Bid Amendments (Un-Acknowledged)

Bid #	Organization	Alternate Id	Buyer	Description	Bid Opening Date	Bid Holder
B200000166	North Texas Tollway Authority		Daylon Carroll	54321 RFB Wood Door Replacement - 5910 W Pinao Pkwy	03/19/2020 04:57:03 PM	List
B190000156	North Texas Tollway Authority		Jasmine Ackbar	04286 RFB Traffic Control Services	02/07/2019 04:54:51 PM	List
B190000155	North Texas Tollway Authority		Daylon Carroll	88888 RFQ Notes and Disapproval	01/11/2019 03:33:07 PM	List

### Open Bids

Bid #	Organization	Alternate Id	Buyer	Description	Bid Opening Date	Bid Q & A	Create Quote /View Auction	Bid Holder
B200000180	North Texas Tollway Authority		Daylon Carroll	55641 Email Notification Quick Test	11/05/2021 12:00:00 PM	View	Q00000217 Create Quote	List

### Closed Bids

Bid #	Organization	Buyer	Description	Bid Opening Date	Awarded Vendor(s)
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Home - Welcome Back CM Williams

News(1) Vendor Communication(0) Bids(91) PO(0) **Quotes(3)** Vendor Performance(0)

Informal(0) **Working(1)** Submitted(2) Revision(0) Withdrawn(0)

Quote #	Organization	Bid #	Bid Opening Date	Date Last Modified
Q00000217	North Texas Tollway Authority	B200000180	11/05/2021 12:00:00 PM	10/18/2021 03:32:10 PM



## Quote Tab

- Any response you start will be visible under "Create Quote"




# Bid Holder List

1-15 of 15 << < 1 > >>						
Bid Solicitation #	Alternate Id	Contract/Blanket #	Buyer	Description	Bid Opening Date	Bid Holder List
B2300000696			Stephen Lacasse	05757 RFB PGBT-EE Small and Large Sign Replacement	07/20/2023 11:00:00	LIST

## NTTA Marketplace

### Solicitation Holder List - B2300000696

**Solicitation Name:** 05757 RFB PGBT-EE Small and Large Sign Replacement **Buyer:** Stephen Lacasse  
**Solicitation #:** B2300000696 **Opening Date:** 07/20/2023 11:00:00 AM

Date Acknowledged  Contact Name, Company Name, Address, Phone & Fax

06/26/2023



Contact Person:

Phone:

Email address:

Fax:

### Quick Steps to Acknowledge Solicitation

- 1) Go to the "Seller" view from your vendor account. Go to the "Bids" tab and find "Open Bids"
- 2) Select the Bid # of interest. Scroll down and click "Follow" to acknowledge your interest

## Contact Us

Email: [bidpurchasing@ntta.org](mailto:bidpurchasing@ntta.org)

[www.nttamarketplace.org](http://www.nttamarketplace.org)

# TxDOT PEPS Division Procurement Services and Opportunities



Christopher Franco  
Portfolio Project Manager  
PEPS-Dallas Service Center  
TxDOT

Joe Jancuska  
Service Center Manager  
PEPS-Dallas Service Center  
TxDOT



PEPS Division

CIP Workshop on Professional Services





## Mission

Work with our TxDOT customers and external partners to procure the most qualified consultants to deliver effective solutions for Texas

## Goals

Deliver the right projects  
Focus on the Customer  
Foster Stewardship  
Optimize System Performance  
Preserve our Assets  
Promote Safety  
Value our Employees

## Values

People, Accountability, Trust,  
Honesty

**Procuring the most qualified consultants to deliver effective transportation solutions for Texans**

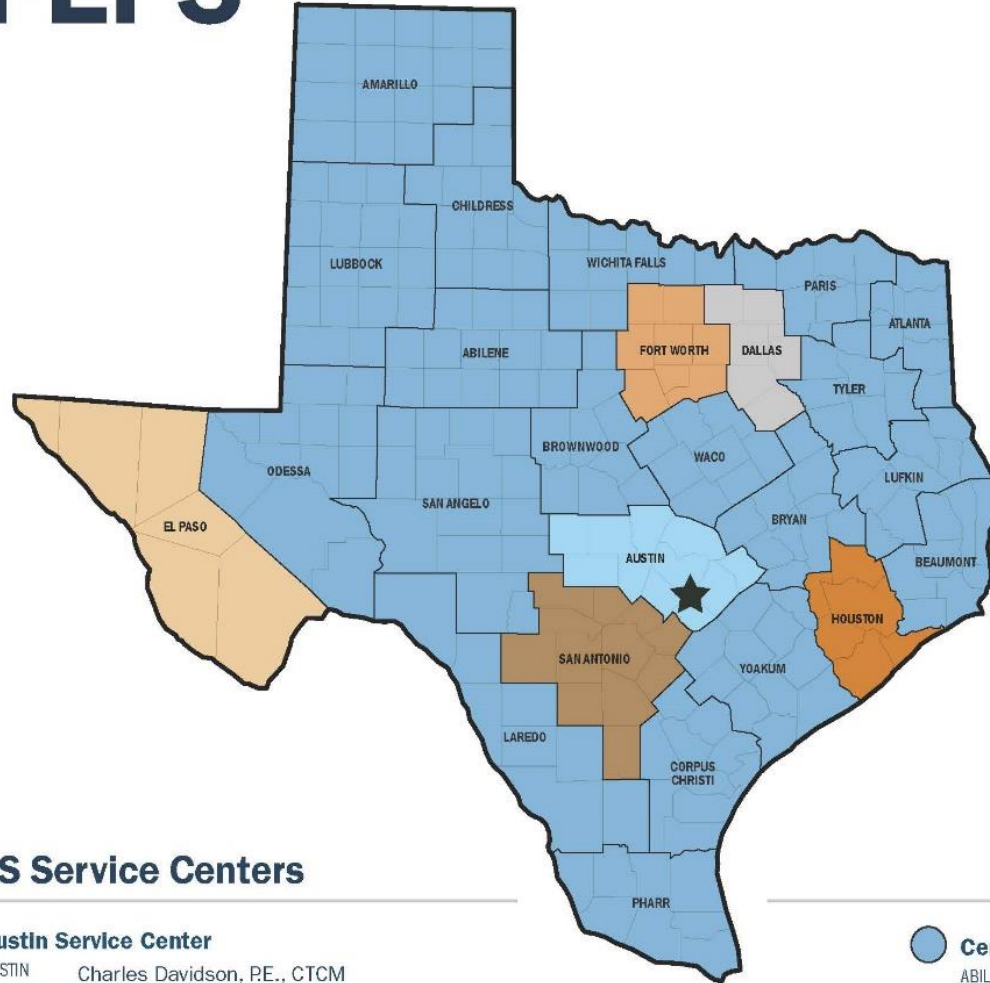


# PEPS

**Professional Engineering Procurement Services**  
represents the consolidated procurement organization supporting engineering, architectural and surveying contracts



# PROFESSIONAL ENGINEERING PROCUREMENT SERVICES



## ★ PEPS Division Austin HQ

### PEPS Division Director

Martin L. Rodin, P.E.  
512.413.4310  
Martin.Rodin@txdot.gov

### Deputy Division Director

Lucio Vasquez, P.E.  
512.925.9578  
Lucio.Vasquez@txdot.gov

## PEPS Support Centers

### Business Operations Center

Roy Gonzales  
512.781.8212  
Roy.Gonzales@txdot.gov

### Invoice Center

Tira Dobrozensky, CTCM  
512.317.8511  
Tira.Dobrozensky@txdot.gov

### Center of Excellence

Dan Neal, P.E., P.G., CTCM, CTPM  
512.416.2667  
Dan.Neal@txdot.gov

### Drive Center

Caleb Bryant, P.E., PMP  
281.224.8484  
Caleb.Bryant@txdot.gov

### Center of Contract Utilization

Gail Morea, P.E.  
713.876.1258  
Gail.Morea@txdot.gov

### Negotiations Center

Rebecca Pinto, P.E.  
915.790.4344  
Rebecca.Pinto@txdot.gov

### Controls Center

Dione Albert  
512.284.2093  
Dione.Albert@txdot.gov

### Support Services Center

Kathy De Luna, CTCM, CTCD  
210.615.5901  
Kathy.DeLuna@txdot.gov

## PEPS Service Centers

**Austin Service Center**  
AUSTIN Charles Davidson, P.E., CTCM  
512.832.7315  
Charles.Davidson@txdot.gov

**Dallas Service Center**  
DALLAS Joseph Jancuska, P.E.  
214.320.6187  
Joseph.Jancuska@txdot.gov

**El Paso Service Center**  
EL PASO Jaime Perales, P.E., CFM  
915.790.4231  
Jaime.Perales@txdot.gov

**Fort Worth Service Center**  
Lucio Vasquez, P.E. (Interim)  
512.925.9578

**Houston Service Center**  
HOUSTON Kimlinh Nguyen, P.E.  
713.802.5799  
Kimlinh.Nguyen@txdot.gov

**Central Service Center**  
ABILENE BRYAN LUBBOCK TYLER  
AMARILLO CHILDRESS ODESSA WACO  
ATLANTA CORPUS CHRISTI PARIS WICHITA FALLS  
BEAUMONT LAREDO PHARR YOAKUM  
BROWNWOOD LUFKIN SAN ANGELO  
Jaime A. Vela, P.E.  
512.416.2007 or  
956.712.7730  
Jaime.A.Vela@txdot.gov

**San Antonio Service Center**  
SAN ANTONIO Clara Carbajal-Sanchez, P.E.  
210.209.7885  
Clara.CarbajalSanchez@txdot.gov

**Service Center for Divisions**  
AUSTIN Kori Rodriguez, P.E.  
210.284.5048  
Kori.Rodriguez@txdot.gov



Go to [www.txdot.gov](http://www.txdot.gov)



Click on “Do Business”



Then click on the PEPS link “Engineering, Architectural, and Surveying Consultants”



Be registered as a business with the State of Texas

- <http://comptroller.texas.gov>
- <https://www.sos.state.tx.us>

Be registered as an engineering or surveying firm with the Texas PE/LS Board or registered as an architectural firm with the Texas Board of Architectural Examiners

- <https://pels.texas.gov/>
- <https://www.tbae.texas.gov>

Obtain precertification with TxDOT

- <http://www.txdot.gov/business/consultants/architectural-engineering-surveying/getting-started/precertification.html>

Become administratively qualified with TxDOT

- <http://www.txdot.gov/business/consultants/architectural-engineering-surveying/getting-started/administrative-qualification.html>

Check the TxDOT webpage for listing of projected contracts

- We provide updates often

Check the new Bonfire portal for upcoming Solicitation information

- <https://txdot.bonfirehub.com/portal/?tab=openOpportunities>

Submit your qualifications

- You should receive a confirmation email that your submission was successful



Become pre-certified and use that to your advantage to promote your firm's capabilities

Use the screening checklist (available on our PEPS website) to verify needed qualifications and promote during partnering opportunities

Review Selected Consultants lists for partnering opportunities

As early as six months prior to a solicitation, reach out to companies for partnering opportunities

Meet with the District and Service Center Manager on upcoming solicitations of interest

Attend the Pre-Solicitation Meeting to learn about an SD solicitation and to network

Attend debriefs for specific notes to help you on your next opportunity

Analyze any feedback you receive to improve



FY (Current) Wave Plan												FY (Next)		
Q1			Q2			Q3			Q4			Q1		
Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov
	Wave 1													
			Wave 2											
						Wave 3								
									Wave 4					

# PEPS - FY 2024 Annual Procurement Plan



Discipline of Engineering Work	Procurement Amount (\$)
Bridge Inspection	\$228,000,000
Bridge On/Off Replacement	\$47,000,000
Comprehensive Engineering Consulting (CEC)	\$30,000,000
Construction, Engineering, Inspection (CEI)	\$318,000,000
CPM Scheduling Support	\$10,500,000
Engineering	\$29,000,000
Engineering - Other	\$1,000,000
Engineering Facilities	\$40,000,000
General Engineering Consultant (GEC)	\$9,000,000
Geotechnical	\$2,000,000
Hydraulics & Hydrology	\$4,000,000
Materials Engineering	\$33,000,000
Pavement Design	\$2,000,000
Planning	\$209,000,000
Plans, Specifications and Estimates (PS&E)	\$198,000,000
Schematic / Environmental	\$278,000,000
Schematic / Environmental / PS&E	\$116,000,000
Signal Timing	\$7,500,000
Surveying	\$82,000,000
Traffic & Revenue	\$16,000,000
Traffic Engineering	\$82,000,000
Utility Engineering	\$52,000,000
<b>Grand Total</b>	<b>\$1,794,000,000</b>



**248 ID Contracts**  
**\$1,348,000,000**

**30 SD Contracts**  
**\$446,000,000**

FY2025 Procurement Plan will be released in February 2024. A meeting is scheduled with the Districts and Divisions for Nov 1 to finalize the FY2025 procurement mix.

# PEPS FY 2023 – Work Authorization Allocation for Districts

DIST	FY2023 Proposed Allocations
PAR 1	\$32,683,357
FTW 2	\$93,762,469
WFS 3	\$19,638,285
AMA 4	\$17,450,082
LBB 5	\$12,764,053
ODA 6	\$72,189,506
SJT 7	\$10,476,091
ABL 8	\$14,000,000
WAC 9	\$22,000,000
TYL 10	\$15,500,000
LFK 11	\$22,880,870
HOU 12	\$175,456,812
YKM 13	\$36,280,167
AUS 14	\$89,750,930
SAT 15	\$119,100,000
CRP 16	\$46,445,000
BRY 17	\$35,200,000
DAL 18	\$137,114,442
ATL 19	\$10,817,066
BMT 20	\$48,256,270
PHR 21	\$28,298,891
LRD 22	\$24,961,577
BWD 23	\$6,393,220
ELP 24	\$47,200,000
CHS 25	\$4,885,680
<b>Total</b>	<b>\$1,143,504,768</b>



# PEPS FY 2023 – Work Authorization Allocation for Divisions

DIV	FY2023 Proposed Allocations
PEPS 36	\$6,857
SSD 38	\$6,000,000
CST 46	\$200,000
MNT 47	\$11,179,385
DES 48	\$14,776,502
MTD 49	\$9,708,117
TPP 50	\$34,575,000
PTN 51	\$6,946,834
ENV 57	\$13,003,947
TRF 58	\$5,351,600
ALD 65	\$23,072,803
GOV 76	\$1,000,000
TPD 82	\$7,171,447
RRD 83	\$400,000
TOD 87	\$2,750,000
BRG 88	\$60,000,000
PFD 89	\$3,992,760
MRD 94	\$1,500,000
STR 97	\$4,859,980
<b>Total</b>	<b>\$206,495,232</b>
DE/DD	FY2023 Proposed Allocations
<b>Grand Total</b>	<b>\$1,350,000,000</b>



FY2023 Total Allocation to DE/DD:

\$1.35 Billion

Most we have ever spent on  
professional services in TxDOT history

# Upcoming Fort Worth and Dallas Procurements



## FY2024

Wave	Discipline	District	Description	Contract Type & Anticipated Funding	# of Contracts	Est. Max. contract value
Wave 1	Schematic/Environmental	Fort Worth District	Schematic/Environmental services for the Fort Worth District	Indefinite Deliverable (ID) State	4	\$10M
Wave 1	Utility Engineering	Dallas District	Utility Engineering projects in the Dallas District	Indefinite Deliverable (ID) State	7	\$3M
Wave 2	Construction, Engineering, Inspection (CEI)	Dallas District	CEI Services for IH 35 in Denton County: Corporate Drive and BS 121	Specific Deliverable (SD) Federal	1	TBD
Wave 2	Schematic / Environmental	Fort Worth District	Schematic/Environmental services for the Fort Worth District US 281-From US 67 to 5 miles north of I-20.	Specific Deliverable (SD) Federal	1	TBD
Wave 2	Traffic Engineering	Fort Worth & Austin Districts	Traffic Engineering and ITS Services for the Fort Worth and Austin Districts	Indefinite Deliverable (ID) State	8	\$3M
Wave 3	Construction, Engineering, Inspection (CEI)	Dallas District	CEI Services for the Dallas District: US 80 in Dallas County	Specific Deliverable (SD) Federal	1	TBD
Wave 4	Construction, Engineering, Inspection (CEI)	Dallas District	CEI Services for FM 548 in Rockwall County	Specific Deliverable (SD) Federal	1	TBD
Wave 4	Plans, Specifications and Estimates (PS&E)	Fort Worth District	PS&E services for the Fort Worth District: FM1187 (1) from Chisholm Trail Pkwy (CTP) to BF 1187C; (2) from US 377 to CTP; (3) from IH35W to Newt Patterson Rd.	Specific Deliverable (SD) Federal	3	TBD

**THE ABOVE PROCUREMENTS ARE SUBJECT TO CHANGE**



2023 PEPS Conference  
Moody Gardens Galveston, TX  
<https://events.tti.tamu.edu/conference/2023-peps-conference/>

Fireside Chats  
Past Recordings



**TRAINING AND EVENTS LINK**

<https://www.txdot.gov/business/peps/training-and-events.html>

For additional help, please contact:  
Drive Program  
[PEPS\\_DRIVE@txdot.gov](mailto:PEPS_DRIVE@txdot.gov)  
(281) 224-8484



- Disadvantage Business Enterprise (DBE) Program  
• <https://www.txdot.gov/business/partnerships/dbe.html>
- Big Opportunities Start Small (BOSS)  
• <https://youtu.be/Ft38aqWiJ8k>
- Texas Unified Certification Program (TUCP)  
• <https://www.txdot.gov/inside-txdot/division/civil-rights/tucp.html>
- Small Business Enterprises (SBE) certification  
• <https://www.txdot.gov/business/partnerships/sbe.html>
- Selling Goods and Non-Professional Services to TxDOT  
• <https://www.txdot.gov/business/vendors/goods.html>



For additional help, please contact:  
Carlton Cooper  
Outreach & Public Involvement Specialist  
Civil Rights Division  
[Carlton.Cooper@txdot.gov](mailto:Carlton.Cooper@txdot.gov)



HELP

# #EndTheStreakTX

End the streak of daily deaths on Texas roadways.

[TxDOT.gov](https://www.txdot.gov) (Keyword: #EndTheStreakTX)



#EndTheStreakTX Toolkit



QUESTIONS?





# Project Opportunities Forum with Primes

HDR

Susan Nidam  
Sr. VP, South Central  
Transportation

Lina T. Ramey & Associates

Lina Ramey  
President

WSP

Ruben Landa  
Communication & Public  
Involvement, TX Business  
Leader

SAM-CS

Gregory Cleveland  
Director of  
Construction Services



# COOPERATIVE INCLUSION PLAN (CIP)

CONNECTING DALLAS-FORT WORTH  
HIGHWAY TRANSPORTATION PROVIDERS  
AND CONTRACTORS ASSOCIATIONS



# About **HDR Engineering**



**EMPLOYEE OWNERSHIP DRIVES OUR CULTURE**



**SUSAN NIDAM**  
Senior Vice President



## HDR **Texas Presence**



## Local **Experience**

Our local expertise and knowledge in various market sectors demonstrates our ability to work with NTTA on its most complex projects.



# Target Client- **Understand Requirements**



## **Understand Clients Being Pursued**

Structure, Program



## **Procurement Rules**



## **Registrations Required**



## **Attend Meetings**

Board Meetings,  
Public Meetings,  
Workshops, RTC,  
Public Meetings, etc.



## **Build Relationships**

Agency Staff, Partner  
Firms Winning Work



# Target Opportunities



## NTTA Projected Contracts

Item #	Anticipated Advertisement Month/Quarter	Procurement Contract Type	Contract Name	
1	July	RFP	Finance/Human Resources ERP system replacement	Review Finan
2	July	RFP	Project Management Consultant	Pool o review a.
4	July	RFP	General Technology Operations Consultant Pool	Customer s services to assistance + teams/pro
3	Aug	RFP	Project Management Services for Customer Service and Revenue Systems	Data Analy. independe GIS progr
		RFP	Data Analytics Support Services	

## TxDOT Projected Contracts

Estimated Date of Advertisement	Description of Procurement	District or Division Managing Contract	Planning PCRS Service Center	Procurement Contact	Procurement Engineer (or Plan Consultant)	Selection Process	Description of Work items (Location, project title, type of work, unique services, etc.)	Project Location (County, District, Statewide)	Contract Agency (Statewide or District)
Wave 1 September 2023	Bridge Civil/Off Replacement	Bridge Division (BRG)	DIVISION	Jodi Rodriguez	LaDonna Waters	Proposal with Interview (PWI)	Bridge Division statewide bridge design services to include Plans, Specifications, and Estimates (PS&E).	Statewide	
Wave 1 September 2023	CONSTRUCTION, Engineering, Inspection (CEI)	Austin District	Austin	Charles Davidson	roads open	Proposal with Interview (PWI)	CEI services for the Austin District: 1) SS Culvert & Storm Drainage Work, from S. of State St to N. of Holly St.	Tarrant County	
Wave 1 September 2023	Construction, Engineering, Inspection (CEI)	Austin District	Austin	Charles Davidson	Harry Pan	Proposal with Interview (PWI)	CEI services for the Austin District: Reconstruct 11.55 MLG & P&S, from Holly Street to SH 71; Reconstruct the Martin Luther King Jr Blvd bridge; Construct Dap Metro railroad and pedestrian bridge at Airport Blvd, and the 4th Street and the Southland Tech Bridge project.	Tarrant County	00
Wave 1 September 2023	Construction, Engineering, Inspection (CEI)	El Paso District	El Paso	Julia Alvarez	Alan Gonzalez	Proposal with Interview (PWI)	CEI services for the El Paso District: Proposed operational improvements to provide better connections at the intersection of IH 10 and IH 175 (McCook Road).	El Paso District	00
Wave 1 September 2023	CONSTRUCTION, Engineering, Inspection (CEI)	El Paso District	El Paso	Julia Alvarez	Nash Gonzalez	Proposal with Interview (PWI)	CEI SERVICES FOR THE EL PASO DISTRICT: P&S&E SERVICES FOR CONSTRUCTION OF THE I-10 AND I-35 INTERCHANGE AT THE JUNCTION WITH FM 3004.	El Paso District	00
Wave 1 September 2023	Construction, Engineering, Inspection (CEI)	HOUSTON DISTRICT	HOUSTON	Aurora Johnson	Pasha Mathan	Proposal with Interview (PWI)	CEI SERVICES FOR THE HOUSTON DISTRICT	HOUSTON DISTRICT	00
Wave 1 September 2023	CONSTRUCTION, Engineering, Inspection (CEI)	TARRANT DISTRICT	CEI/T&E	Alicia	Ching Wong	Proposal with Interview (PWI)	CEI services for the Tarrant District: 1) I-10 Overpass from Airport Rd south to FM 2404	TARRANT DISTRICT	

# Summary - **Tips for Approaching Prime Firms**



## **Start Early**

Large Pursuits Start  
2+ Years Out



## **Be Strategic**

Do Your  
Project Research



## **Determine Differentiators**

What Makes Your  
Firm/Staff Unique



## **Elevator Speech**

Brief Summary  
of Qualifications



## **Understand Needs**

Prime Firm  
Team Support



## **Prepare Materials**

Have Marketing Materials  
Ready to Share



## **Follow Up**

Stay Engaged After  
the Pursuit



**Build Long-Term,  
Collaborative  
Relationships**

NTTA + HDR



DNT MIS Project



PGBT Western Extension



DMS Gap Project



SRT 4th Lane Widening

**HDR has been a  
ROAD Program  
Mentor since 2010**

Current Partner: **TRANSCEND**  
engineers + planners



**Thank You NTTA for the  
Partnership and Mentoring!**

**Excited to be Part of the  
NTTA ROAD Program and  
CIP Workshop!**

**HDR Contact Information**

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Suite 300

Dallas, TX 75248



# Lina T. Ramey and Associates

Lina Ramey, P.E.



# Company Overview



- Established 1998
- Office locations
  - Dallas, San Antonio, Houston
- 170 employees



- **Engineering**
- **Surveying**
- **Subsurface Utility Engineering**
- **Construction Management**

- **TxDOT**
  - **All 25 Districts**
- **NTTA**
- **Cities of Dallas, Fort Worth, Royse City, Plano, Farmers Branch, Addison, DeSoto, etc.**
- **Counties of Denton, Dallas, Rockwall, Collin, Kaufman**
- **DART**
- **DFW Airport**

# Subconsultant Opportunities



- **Geotechnical/Materials Testing**
- **Environmental**
- **Traffic Studies/Design**
- **Structures**
- **Hydraulics/Hydrology**
- **Surveying**
- **Aerial LiDAR/Photogrammetry**
- **Subsurface Utility Engineering**

- **Lina Ramey, P.E.**
  - **[lramey@ltraengineers.com](mailto:lramey@ltraengineers.com)**
- **Phil Armstrong, P.E.**
  - **[parmstrong@ltraengineers.com](mailto:parmstrong@ltraengineers.com)**
- **Massoud Manesh, P.E.**
  - **[massoud.manesh@ltraengineers.com](mailto:massoud.manesh@ltraengineers.com)**



Thank You

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Lina T. Ramey and Associates, Inc.  
Lina Ramey, P.E.

A photograph of three construction workers walking away from the camera on a dirt path at a construction site. They are wearing white hard hats and high-visibility yellow safety vests with reflective orange and silver stripes. The vests have the 'SAM' logo and 'CONSTRUCTION SERVICES' printed on them. The worker in the middle is pointing towards the background. The background shows a blurred construction site with buildings and lights.

# An Introduction To SAM Companies and SAM-Construction Services (SAM-CS)

NTTA CIP Workshop |  
August 31, 2023

Gregory Cleveland, PE, CCM  
Director of Construction Services

# About SAM Companies and Our Markets

With over **45 offices** in the nation, SAM is the nation's **largest combined geospatial solutions** and **construction services provider** and the **leader in our industry**.

We serve clients across a complete range of industries:

## // Transportation

- Highways
- Rail
- Aviation
- Ports

## // Energy

## // Architecture

## // Land Development

## // Utilities

- Electric
- Gas Distribution
- Telecommunications
- Water

## // Government

- Federal
- Local Government



# SAM Companies Services



SAM's broad scope of services plays a vital role in providing the foundational data, input, insight, and oversight needed for project success. Our services include:

- // Land Surveying
- // Aerial Mapping
- // Construction Services
- // Utility Engineering
- // Building Information Modeling (BIM)
- // Geographic Information Systems (GIS)

# About SAM-Construction Services (SAM-CS)

**SAM-CS** is a wholly owned subsidiary of SAM specializing in construction-phase services

- Comprised on engineers, construction inspectors, record keepers, schedulers
- Our service include:

// Construction Engineering & Inspection (CEI)

// Program Management

// Quality Assurance /Quality Control (QA/QC)

// Contract Compliance

**SAM-CS**<sup>TM</sup>  
CONSTRUCTION SERVICES

# Thank You

## KEY CONTACTS

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Business Development Director  
SAM-CS

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scott-hall@sam-cs.biz

**Kelley Thomas**

Corporate Recruiter  
SAM, LLC

214-635-0344  
kelley.thomas@sam.biz

An aerial photograph of a city skyline, likely Dallas, Texas, featuring a prominent highway interchange in the foreground. The skyline includes several tall skyscrapers and a water tower. The image is overlaid with a semi-transparent blue filter.

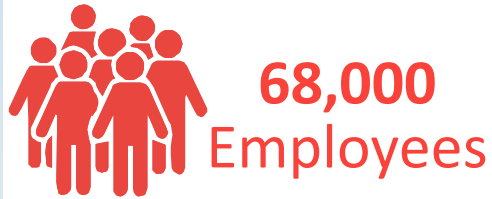
# **North Texas Tollway Authority (NTTA)**

*Cooperative Inclusion Plan (CIP)  
Professional Services Workshop*

*August 2023*

# WSIP

## At **WSP** we...



- Are one of the world's leading professional services firms
- Provide technical expertise and strategic advice to clients in a variety of sectors
- Are dedicated to serving local communities
- Are engineers, planners, technical experts, strategic advisors, and construction management professionals
- Design lasting solutions and help communities prosper

# WSP | Texas Overview



**934**  
Employees



**12**  
Offices



**2014**



**2021**



**2022**



● **1950s** | WSP (PB) establishes Texas presence via Baytown Tunnel work



# WSP | Markets & Services

## MARKETS



## SERVICES

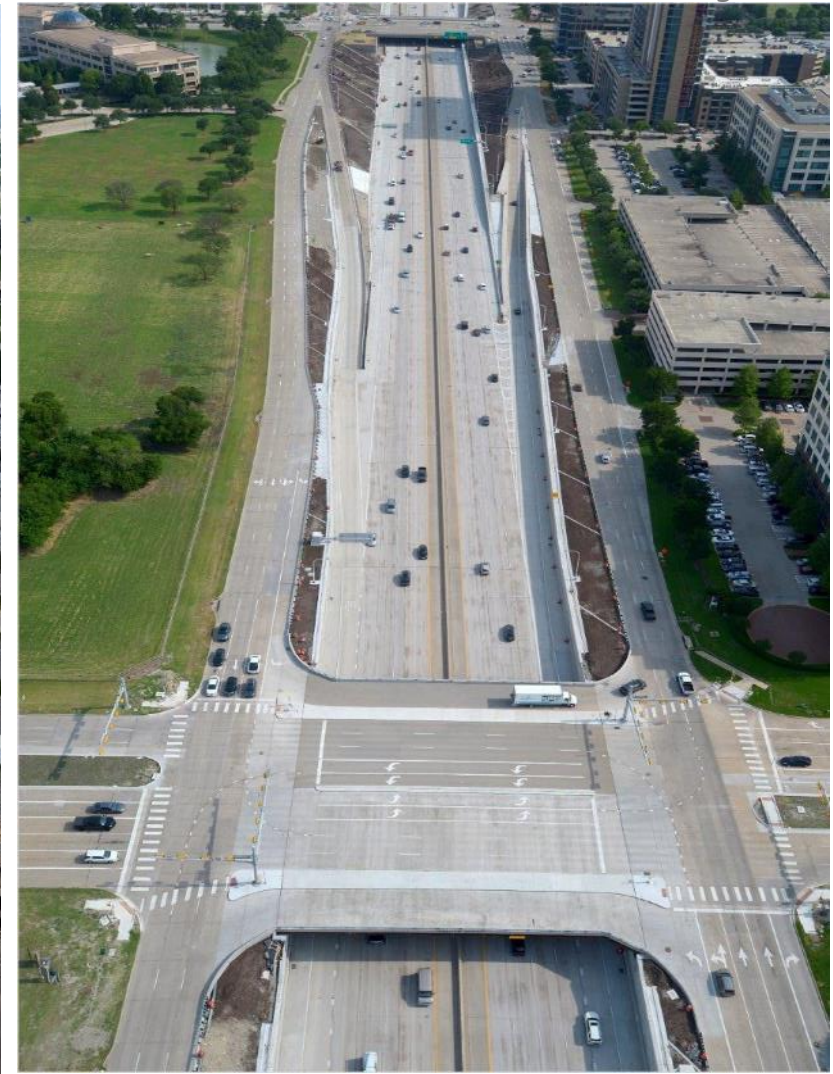


# WSP | North Texas Representative Projects

*TxDOT Dallas Horseshoe IH 30/IH 35 Improvements*



*NTTA DNT Reconstruction Construction Management*





# WSP | North Texas Representative Projects

*TxDOT Dallas Southern Gateway*



*TxDOT DFW Connector (SH114/SH 121)*





# North Texas Representative Projects

*TxDOT Dallas LBJ East OVTI at I-635/I-30 Interchange*



*TxDOT Dallas LBJ East OVTI at Jupiter Road*



# Contact Us



[wsp.com](http://wsp.com)



## Bob Brown, PE

North Texas  
Local Business Leader

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Public Involvement TX  
Business Leader

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Dallas, TX 75219



4801 Spring Valley Road, Suite 125  
Dallas, TX 75244



## **Cooperative Inclusion Plan (CIP)**

# Survey Completion

CIP Professional Svcs. Workshop,  
8/31/2023: Survey



Jonathan Garcia  
Statewide AEC Programs  
Manager, RHCA

A photograph of a multi-level highway interchange. The concrete structure is supported by several pillars. On the right side, a retaining wall features a colorful mural of a stylized landscape with blue and yellow waves. The foreground shows a grassy embankment and a concrete drainage ditch. The sky is blue with some light clouds.

# Cooperative Inclusion Plan Website

Nora Perez | DBE Coordinator, Dallas District, TxDOT

# CIP WEBSITE

## WWW.KEEPITMOVINGDALLAS.COM



Home	Interstate Highways	US Highways	State Highways	FM Roads	Other Roads	Public Hearings/Meetings	Contact Us	Business Diversity / CIP	Key Projects (Dallas Planning)	CityMAP
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### Upcoming Public Hearing / Meeting

No upcoming public hearing at this time. Please check back later.

[more](#)

### Recent Public Hearings / Meetings

1. Notice Finding of No Significant Impact Available for Public Review – United States Highway (US) 377 From BUS 377 to US 380, Denton County, TX  
Friday, February 19, 2021
2. Notice Affording Opportunity For Public Hearing - Interstate Highway (I) 35W From Tarrant County Line to I-35W/I-35E Interchange  
Thursday, February 18, 2021
3. Notice of Virtual Public Scoping Meeting for Proposed Spur 399 Extension, Collin County  
Friday, February 05, 2021



### Welcome

Welcome to the [keepitmovingdallas.com](http://keepitmovingdallas.com) website. This website is maintained by the Texas Department of Transportation – Dallas (TxDOT - Dallas) district. The purpose of this website is to provide information related to different transportation related projects in/around Dallas as well as Dallas District's business diversity outreach programs including Cooperative Inclusion Plan (CIP). The users of this website will be able to view and download the design schematics, public hearing notices as well as other project related documents.

The construction projects are divided by the type of roadway (State Highway, US Highways, Farm-to-Market roads, Interstate Highways and Others) on this website. The "Public Hearings" part of this website will list all the past and present public hearings

# COOPERATIVE INCLUSION PLAN INFORMATION



## Keep It Moving Dallas

 Search

Home	Interstate Highways	US Highways	State Highways	FM Roads	Other Roads	Public Hearings/Meetings	Contact Us	<b>Business Diversity / CIP</b>	Key Projects (Dallas Planning)	CityMAP
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Cooperative Inclusion Plan (CIP)

Home » Business Diversity » Dallas District Business Diversity

### Dallas District Business Diversity

#### Business Diversity Mission

The mission of the Dallas District Business Diversity Office is to improve the delivery of district's transportation projects through maximizing the use of local work force, Small Business Enterprises (SBE), Disadvantage Business Enterprises (DBE) and Historically Underutilized Businesses (HUB).

#### Programs

[Cooperative Inclusion Plan \(CIP\)](#) ←

#### CIP Resource Specialist

For more information please contact Debra Wells at:

Email Address: [Debra.Wells@txdot.gov](mailto:Debra.Wells@txdot.gov)

Phone (office): (214) 319-3553

# COOPERATIVE INCLUSION PLAN INFORMATION cont.

For more detailed information regarding the CIP or to print a copy of the informational CIP Resource Guide, please visit the following link:

- [CIP Resource Guide](#)
- [2020 CIP Schedule](#)

## Contracting Opportunities

- Contract Letting
- Contract Bidding
- Comprehensive Development Agreement
- DBE Program
- HUB Program
- SBE Program

## Training Opportunities

- TxDOT Trainings
- NTTA Business Diversity Page

Due to the COVID-19 Pandemic Health Issue All Classes and Workshops Will Be Held Online Until Further Notice To Ensure The Safety Of The Community .

## CIP Classes

### 2020 CIP Classes

- Class #1: Navigating TxDOT Website and NTTA Marketplace - January 17, 2020 - **COMPLETED**

▶ [Links](#)

▶ [2019 CIP Classes](#)

## CIP Workshops

### 2020 CIP Workshops & Webinar





# Cooperative Inclusion Plan (CIP)

## CONTACTS:

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[DEBRA.WELLS@TXDOT.GOV](mailto:DEBRA.WELLS@TXDOT.GOV)

NORA PEREZ 214-319-6456: DALLAS DISTRICT DBE COORDINATOR-TXDOT

[NORAIMA.PEREZ@TXDOT.GOV](mailto:NORAIMA.PEREZ@TXDOT.GOV)

CIP RESOURCE GUIDE ON

[WWW.KEEPITMOVINGDALLAS.COM](http://WWW.KEEPITMOVINGDALLAS.COM)



**BREAKOUT  
SESSIONS**

Adjourn



# North Texas Tollway Authority

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## Our Mission

❖ **Provide** a safe and reliable toll road system ❖ **Increase** value and mobility options for customers ❖ **Operate** the Authority in a businesslike manner ❖ **Protect** our bondholders ❖ **Partner** to meet our region's growing need for transportation infrastructure