

## **Cooperative Inclusion Plan**

"Connecting the Dallas-Fort Worth highway transportation providers and contractors association"













## CIP Heavy Highway Construction Firms Workshop

May 16, 2024



- Welcome
- Opening Remarks
- CIP Overview
- TxDOT-Working With Dallas District
- NTTA's 5 Year Capital Plan & Upcoming Opportunities
- NTTA Procurement Process & Electronic Bid Response
- JJG Development Training Opportunities
- Opportunities Forum with Primes
- Survey Completion
- CIP Website
- Breakout Sessions with Primes
- Adjourn



### **Cooperative Inclusion Plan (CIP)**

### **Opening Remarks**

John H. Martinez-D President/CEO, RHCA



### **Cooperative Inclusion Plan (CIP)**

### **CIP Overview**

Diana Alcantara Administrative Assistant, AGC

## WHAT IS (CIP)?

THE COOPERATIVE INCLUSION PLAN (CIP) IS A COMPREHENSIVE APPROACH TO ADDRESSING THE SHORTAGE OF DISADVANTAGED, MINORITY, WOMEN, AND SMALL BUSINESSES AND HISTORICALLY UNDERUTILIZED BUSINESSES (D/M/W/SBE AND HUB) FIRMS IN HEAVY HIGHWAY CONTRACTING.

• THE CIP TEAM HOLDS FREE WORKSHOPS/TRAININGS, OPEN TO THE PUBLIC FOR CONTRACTORS AND CONSULTANTS WHO PERFORM WORK IN THE HEAVY HIGHWAY CONSTRUCTION INDUSTRY. THE TARGET AUDIENCES ARE MINORITY CONTRACTORS, CONSULTANTS AND PROVIDERS OF GOODS AND SERVICES FROM THE HEAVY HIGHWAY CONSTRUCTION INDUSTRY.

## FIVE (5) CIP PARTNERS

- ASIAN AMERICAN CONTRACTORS AND PROFESSIONAL ASSOCIATION (AACPA)
- ASSOCIATED GENERAL CONTRACTORS OF TEXAS (AGC)
- NORTH TEXAS TOLLWAY AUTHORITY (NTTA)
- REGIONAL HISPANIC CONTRACTORS ASSOCIATION (RHCA)
- TEXAS DEPARTMENT OF TRANSPORTATION (TXDOT)













### **Cooperative Inclusion Plan (CIP)**

TxDOT-Working With Dallas District

Brenan Honey Dallas District Director of Construction, TxDOT

## NORTH TEXAS TOLLWAY AUTHORITY

D. P. M.L

A DECK STATE

### **CIP Construction Services Workshop**

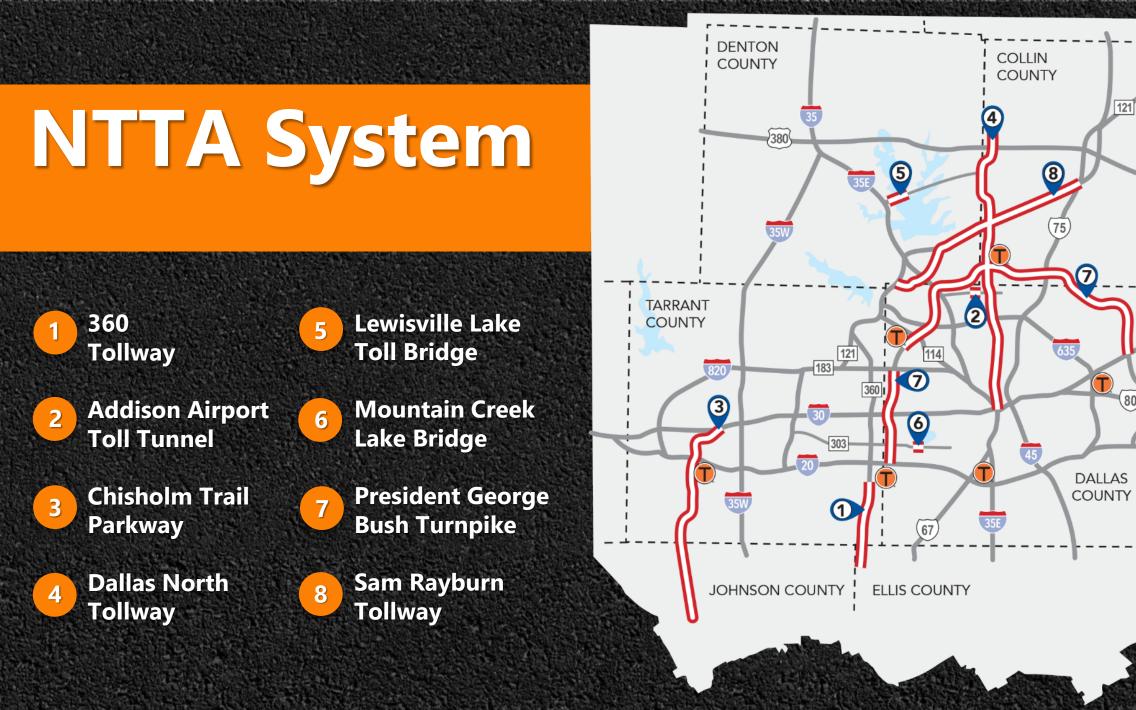
Mark Bouma, P.E. Senior Corridor Manager May 16, 2024

# North Texas Tollway Authority

## Our Mission

Provide a safe and reliable toll road system Increase value and mobility options for customers Operate the Authority in a businesslike manner Protect our bondholders Partner to meet our region's growing need for transportation infrastructure

# FIVE-YEAR CAPITAL PLAN

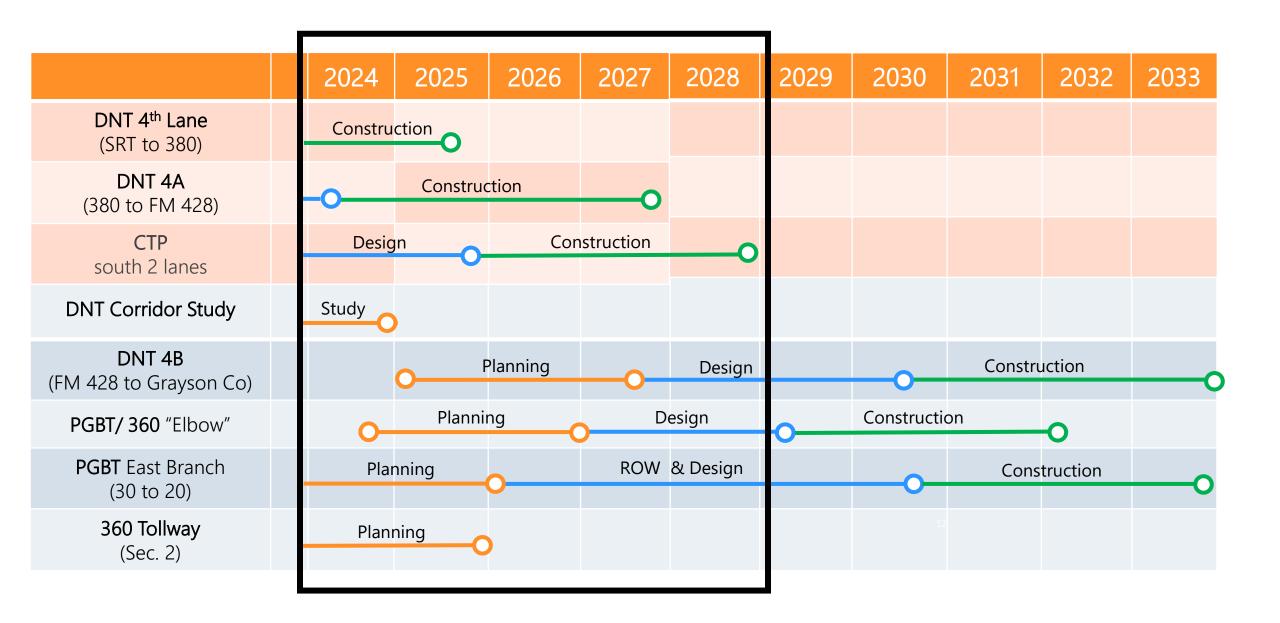


121

80

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## CTP Super 2 Widening

- 13 miles
- Two additional lanes to project
- FM 1187 to US 67, Johnson County
- Design underway
- 2 construction contracts Spring 2025

### **CTP Widening** 180 Fort Worth Benbrook (20) 287 Crowley Mansfield Burleson 913 Joshua Godley Alvarado **CTP** Widening (FM 1187 to US 67) In Developmer Cleburne October 26, 2022

## Routine Maintenance Projects

Striping Erosion Control Sign Replacements Pavement Repair Bridge Deck Repair

Issued throughout the year





| Anticipated<br>Advertisement<br>Month/Quarter | Contract Name  | Contract Description   | Contract Term<br>(months) | Cost Magnitude  |
|---|--|--|---------------------------|-----------------|
| Apr-2024                                      | PGBT Overhead & Small Sign<br>Replacement - SH 183 to IH 20<br>05956-PGB-00-CN-PD          | Remove & replace existing small and large signs along the PGBT main lanes from SH 183 to IH-20   | 9 mths                    | \$1M - \$5M     |
| May-2024                                      | PGBT Continuous Lighting<br>Construction, Phase 1, SH 78-IH 30<br>05989-PGB-06-CN-PD       | Installation of continuous lighting system of roadside and high mast lighting for the PGBT mainlanes from SH 78 to IH 30   | 24 mths                   | \$5M - \$10M    |
| Jun-2024                                      | Fracture Critical Bridge Repairs<br>06012-NTT-00-CN-PD                                     | Weld repairs of cracks in existing secondary structural steel bridge members for the LLTB arch structure and various bridges at the south end of DNT                         | 7 mths                    | \$500K - \$1M   |
| Aug-2024                                      | PGBT Ramp Bridge Bearing Pad<br>Replacement<br>06020-PGB-00-CN-PD                          | Replace bearing pads and reposition spans to original locations for various ramp structures in the PGBT interchanges at SH183, IH35E, US75 & IH30                            | 12 mths                   | \$1M - \$5M     |
| Sep-2024                                      | PGBT @ Custer Road Frontage Road<br>Drainage Improvements<br>05860-SRT-03-CN-PD            | Underdrain installation between frontage road and mainlane walls   | 4 mths                    | <\$300K         |
| Oct-2024                                      | DNT Joint & Crack Sealing Joint and crack sealing of ramps & mainlanes from IH635 to SRT   |  | 4 mths                    | \$1M - \$5M     |
| Oct-2024                                      | SRT Seg 1 & 2 Mainlane and Frontage<br>Road Restriping<br>05924-SRT-00-CN-PD               | Restriping of the SH 121 frontage roads from Denton Tap to IH 35E, recapping frontage roads from IH 35E to DNT, and recapping SRT mainlane edge lines from Denton Tap to DNT | 6 mths                    | \$1M - \$5M     |
| Oct-2024                                      | SRT Wall and Approach Repairs  | Repairs to walls, abutment backwalls and approach slabs at Plano Parkway & Spring Creek Pkwy.  | 12 mths                   | \$1M - \$5M     |
| Nov-2024                                      | PGBT Continuous Lighting<br>Construction, Phase 2, IH 20-SH183<br>05986-PGB-06-CN-PD       | Installation of continuous lighting system of roadside and high mast lighting for the PGBT mainlanes from IH 20 to SH 183  | 24 mths                   | \$01M - \$20M   |
| Nov-2024                                      | SRT Seg 2 & 3 Mainlane and Frontage<br>Road Restriping<br>05996-SRT-00-CN-PD               | Recapping of the SH 121 frontage road striping and SRT mainlane edgelines from DNT to SH 5   | 4 mths                    | \$1M - \$5M     |
| Nov-2024                                      | Systemwide Pavement Profiling  | Leveling of concrete pavements using polyurethane foam injection   | 12 mths                   | \$1M - \$5M     |
| Dec-2024                                      | DNT @ IH 635 Wall & Frontage Road<br>Repair<br>05867-DNT-01-CN-PD                          | Repair of damaged storm sewers under walls, pavement settlement, and voids behind MSE wall panels at various frontage road walls in the DNT/IH-635 Interchange.              | 12 mths                   | \$5M - \$10M    |
| Dec-2024                                      | DNT Seg 3 Recapping of Pavement<br>Markings and AATT Full Restriping<br>06088-NTT-00-CN-PD | Recapping of DNT edge lines & skips from PGBT to SRT. Full restriping of AATT  | 3 mths                    | \$300K - \$500K |

| Anticipated<br>Advertisement<br>Month/Quarter | Contract Name  | Contract Description  | Contract Term<br>(months) | Cost Magnitude  |
|---|--|---|---------------------------|-----------------|
| Dec-2024                                      | PGBT Shoulder Repair at Gateway<br>Drive<br>05957-PGB-05-CN-PD   | HMAC shoulder full depth repair, guardrail upgrades, pavement injection and landscape improvements along southbound PGBT at Gateway Drive   | 12 mths                   | \$1M - \$5M     |
| Jan-2025                                      | PGBT Seg 1 & Shoulder Improvements   | HMAC shoulder mill and overlay, and MBGF upgrades from Midway to US 75 and shoulder fog seal from US 75 to SH 78  | 15 mths                   | \$5M - \$10M    |
| Jan-2025                                      | PGBT Trailblazer Replacement         Replacement of trailblazers along frontage roads and approaches for PGBT from           06057-PGB-00-CN-PD         Belt Line Road (Irving) to SH 78 |   | 9 mths                    | \$500K - \$1M   |
| Jan-2025                                      | SRT Frontage Road and Mainlane         Pavement repairs along frontage roads and mainlanes between Standridge Drive           Pavement Repairs         and Ohio Drive                    |   | 9 mths                    | \$500K - \$1M   |
| Feb-2025                                      | DNT Mainlane Bridge Deck Repairs<br>06026-DNT-01-CN-PD   | Partial depth deck hydro-demolition and high-early strength latex modified concrete overlay for NB and SB DNT bridges over Harry Hines Blvd., Lovers Ln., and Forest Ln. and Bordeaux bridge over DNT | 4 mths                    | \$1M - \$5M     |
| Jun-2025                                      |  | Relocation of southbound PGBT (SH 161) frontage road and noise wall, partial MSE wall removal, and gabion stabilization of east bank or Arbor Creek between Egyptian Way and Carrier Parkway          | 15 mths                   | \$10M - \$20M   |
| Traffic En                                    | gineering Construction Projects  |   |                           |                 |
| May-2024                                      | DMS Upgrade Construction<br>05812-NTT-00-CN-TM   | Dynamic Message Sign replacement with full-color units at 12 locations  | 36 mths                   | \$5M - \$10M    |
| May-2024                                      | Roadway Camera Gap Construction<br>05819-NTT-00-CN-TM  | Upgrades of existing cameras and installation at multiple new locations along NTTA roadways   | 24 mths                   | \$5M - \$10M    |
| Jun-2024                                      | DMS Gap Construction<br>05820-NTT-00-CN-TM   | Construction of civil infrastructure and installation of 12 new DMS units at various locations  | 36 mths                   | \$5M - \$10M    |
| Jun-2024                                      |  | Construction of Queue Warning System of DMS units & thermal cameras prior to the southbound IH 35E exit   | 24 mths                   | \$1M - \$5M     |
| Fac   | ility Improvement Projects   |   |                           |                 |
| Apr-2024                                      |  | Corrective and supplemental work to existing HVAC systems PGBT Main Lane<br>Plaza 8 in Carrollton   | 18 mths                   | \$300K - \$500K |
| Jun-2024                                      | 5910 Data Center Fire Support, HVAC<br>& UPS Upgrades<br>05904-GEC-00-CN-MA  | Replacement of outdated fire suppression system, HVAC units & UPS units in NTTA data center in Plano  | 12 mths                   | \$1M - \$5M     |
| Aug-2024                                      | MLP 10 Roof Improvements<br>06038-PGB-04-CN-MA   | Install access ladder and utility upgrades at PGBT Main Lane Plaza 10 in Irving   | 12 mths                   | \$300K - \$500K |
| Dec-2024                                      | MLP 7 Water Leak Repairs   | Recoat stucco, exterior joint sealant, weatherize and reseal windows for Main Lane<br>Plaza 7 in Dallas   | 9 mths                    | \$1M - \$5M     |

## QUESTIONS

Mark A. Bouma, P.E. Senior Corridor Manager mbouma@ntta.org

Enrique Guillen, P.E. Manager of Construction eguillen@ntta.org

## NTTA PROCUREMENT SERVICES AND ELECTRONIC BID RESPONSE PROCESSES

5900 W. PLANO PARKWAY PLANO, TX 75093 (214) 224-3097

MONDAY – FRIDAY 8 A.M. – 5 P.M. WWW.NTTA.ORG



Biko Taylor, Director of Procurement Services

# Responding to NTTA Opportunities

## NTTA Annual Spend: \$250-\$450M

### **Procurement**

- Register on <u>nttamarketplace.org</u> (required)
  - Receive notifications of specific types of procurements
  - Review current and future
     opportunities
- o Talk with us before procurement starts
- Attend pre-submission conference
- Submit ALL required documents with response to solicitations
- Request debriefs

## Solicitation Participation

In order to participate in a solicitation, prospective vendors must register in Marketplace.

Advanced

Supplier Activities

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Universit

#### **Complete Registration**

Complete registration here to begin using NTTAMarketplace.org. Vendors, please read this disclaimer prior to completing registration. The following are possible once you have a vendor account:

Bid Solicitation:

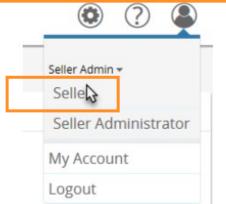
- Responding electronically
- Submitting clarifying questions
- Receiving notifications of amendments
- Being added to the bid holder list for a solicitation
- Visibility into closed solicitation information and awards



**Supplier Registration** 

#### www.nttamarketplace.org

# Responding Electronically



Quick Steps for Responding Electronically

- Go to the "Seller" view for your vendor account
- 2) Go to the "Bids" tab and find "Open Bids"
- Click the "Create Quote" link for the opportunity

| ne - Welcome Back CM Williams   |
|---|
| (1) Vendor Communication (0) Bids(91) F (0) Quotes(3) Vendor Performance(0) |
|   |
| uest For Revision   |
| ecords found.   |

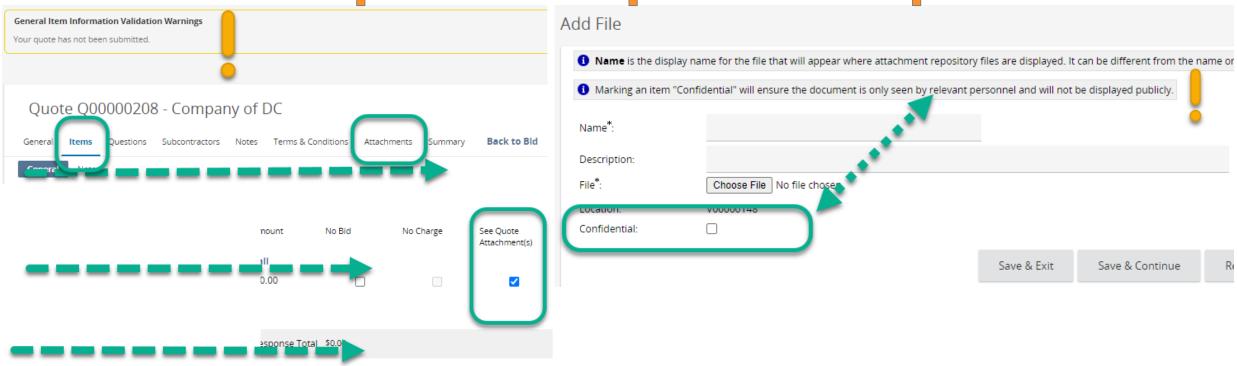
#### Bids / Bid Amendments (Un-Acknowledged)

| Bid #       | Organization                  | Alternate Id | Buyer          | Description                                |                        | Bid Opening  | Date                          | Bid Holder |
|-------------|-------------------------------|--------------|----------------|--|------------------------|--------------|-------------------------------|------------|
| B200000166  | North Texas Tollway Authority |              | Daylon Carroll | 54321 RFB Wood Door Replacement - 5910 W P | Pinao Pkwy             | 03/19/2020 0 |                               | List       |
| B190000156  | North Texas Tollway Authority |              | Jasmine Ackbar | 04286 RFB Traffic Control Services         |                        | 02/07/2019 0 | 14:54:51 PM                   | List       |
| B190000155  | North Texas Tollway Authority |              | Daylon Carroll | 88888 RFQ Notes and Disapproval            |                        | 01/11/2019 ( | 13:33:07 PM                   | List       |
| Open Bids   |                               |              |                |  |                        |              |                               |            |
| Bid #       | Organization                  | Alternate Id | Buyer          | Description                                | Bid Opening Date       | Bid Q & A    | Create Quote<br>/View Auction | Bid Holder |
| B20000180   | North Texas Tollway Authority |              | Daylon Carroll | 55641 Email Notification Quick Test        | 11/05/2021 12:00:00 PM | Vlew         | Q00000217<br>Create Quote     | List       |
|             |                               |              |                |  |                        |              |                               |            |
| Closed Bids |                               |              |                |  |                        |              |                               |            |
| Bid #       | Organization                  | Buyer        |                | Description                                | Bid Open               | ning Date    | Awarded Ven                   | idor(s)    |
|             | N.L. A                        |              |                |  |                        |              |                               |            |

#### Note:

- You can view your electronic responses under the "Quotes" tab
- We don't recommend waiting to submit a response

## **Electronic Response – Important Steps**



While on the Items Tab

ORTH TEXAS TOULWAY AUTHORIT

You will need to check the "See Quote Attachment(s)" The "Confidential" check box controls whether a box for us.

This is a system workaround that we need your help accomplishing

#### While on the Attachments tab

document can be seen by the general public once the contract is awarded.

If "confidential" only NTTA staff will see the attachment

## Bids Tab & Quotes Tab

#### Bids Tab

Contains links to:

• Q & A

Home - Welcome Back CM Williams

IORTH TEXAS TOULWAY AUTHORN

- Creating a Response
- Bid Holder List

Quick Steps to Acknowledge Solicitation

- Go to the "Seller" view for your vendor account. Go to the "Bids" tab and find "Open Bids"
- Select the Bid # of interest. Scroll down and click "Follow" to acknowledge your interest.

|   | Home - Welcome Back CM Williams   |
|---|---|
|   | News(1) Vendor Communication (0) Bids(91) F (0) Quotes(3) Vendor Performance(0) |
|   |   |
|   | Request For Revision  |
| J | No records found.   |

#### Bids / Bid Amendments (Un-Acknowledged)

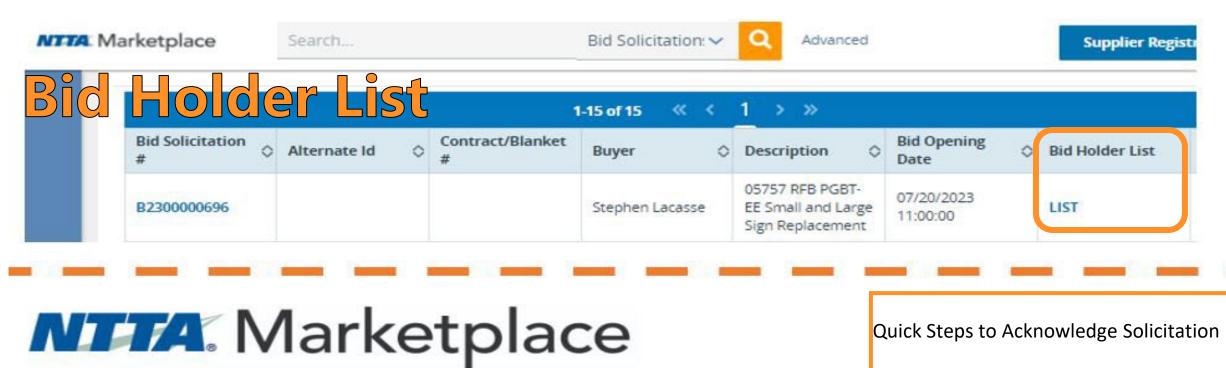
| Bid #       | Organization                  | Alternate Id | Buyer          | Description   |                        | Bid Opening  | g Date                        | Bid Holder |
|-------------|-------------------------------|--------------|----------------|---|------------------------|--------------|-------------------------------|------------|
| B200000166  | North Texas Tollway Authority |              | Daylon Carroll | 54321 RFB Wood Door Replacement - 5910 W Pinao Pkwy |                        | 03/19/2020 ( | 04:57:03 PM                   | List       |
| B190000156  | North Texas Tollway Authority |              | Jasmine Ackbar | 04286 RFB Traffic Control Services                  |                        | 02/07/2019   | 04:54:51 PM                   | List       |
| B190000155  | North Texas Tollway Authority |              | Daylon Carroll | 88888 RFQ Notes and Disapproval                     |                        | 01/11/2019 ( | 03:33:07 PM                   | List       |
| Open Bids   |                               |              |                |   |                        |              |                               |            |
| Bid #       | Organization                  | Alternate Id | Buyer          | Description   | Bid Opening Date       | Bid Q & A    | Create Quote<br>/View Auction | Bid Holder |
| B200000180  | North Texas Tollway Authority |              | Daylon Carroll | 55641 Email Notification Quick Test                 | 11/05/2021 12:00:00 PM | View         | Q00000217<br>Create Quote     | List       |
|             |                               |              |                |   |                        |              |                               |            |
| Closed Bids |                               |              |                |   |                        |              |                               |            |



#### Quote Tab

 Any response you start will be visible under "Create Quote"





Solicitation Holder List - B2300000696

B2300000696

Solicitation Name:

Solicitation #:

05757 RFB PGBT-EE Small and Large Sign Replacement Buver:

| Go to the "Seller" view from your vendor |
|--|
| account. Go to the "Bids" tab and find   |
| "Open Bids"                              |

1)

 Select the Bid # of interest. Scroll down and click "Follow" to acknowledge your interest



Stephen Lacasse

Opening Date 07/20/2023 11:00:00 AM



## **Contact Us**

### Email: bidpurchasing@ntta.org

www.nttamarketplace.org



### **Cooperative Inclusion Plan (CIP)**

### **Training Opportunities**

Josh Gibbs President, JJG Development, LLC

## INTRODUCTION TO THE HIGHWAY CONSTRUCTION INDUSTRY

## **Overview and Opportunities**

# OBJECTIVES

- Get a high-level understanding of the Highway Construction Industry – it's needs and players.
- 2. Gain perspective on the TCCA and other On the Job Training Programs.
- 3. Introduce the pathway to opportunities that can help meet industry needs.

## THE NEED FOR SKILLED LABOR



## TEXAS IS BOOMING

- 6 of 15 Fastest Growing Cities in the Country
- 50 (Fortune 500) Companies Corporate HQ's
- 9<sup>th</sup> Largest Economy if TX was a Country
- 2022 Population 30M
   2050 Population 47M



# TEXAS ROADS:

• 683,500+ Lane Miles



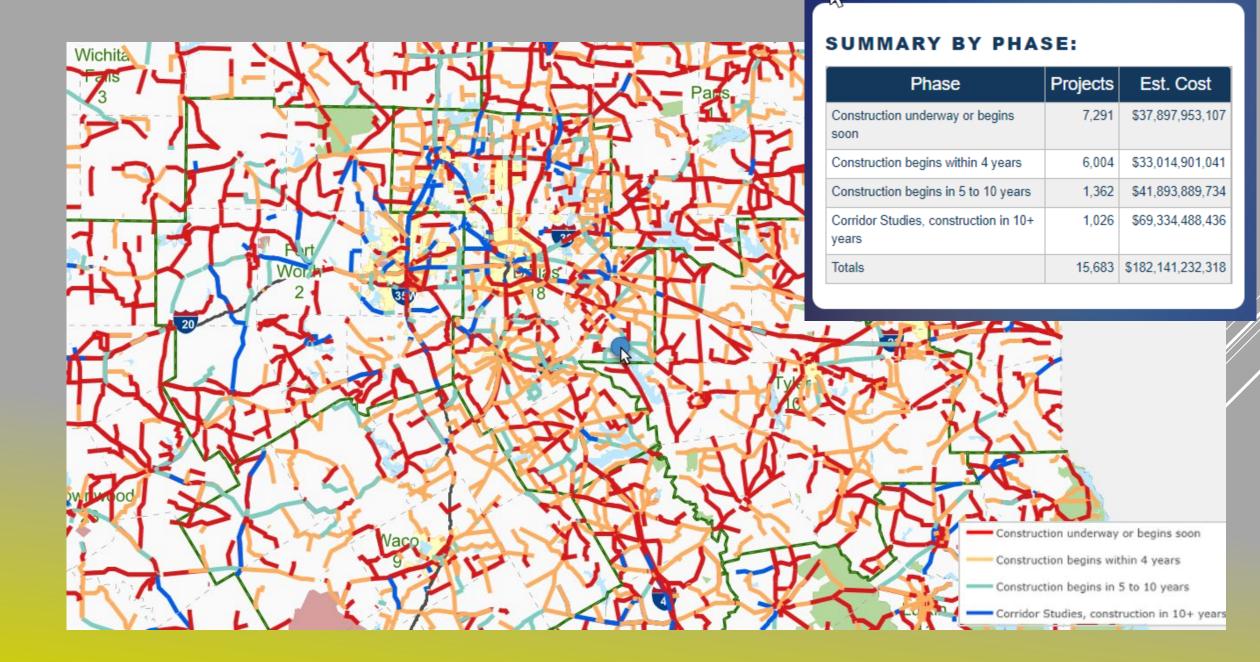
- 197,000+ Lane Miles тхрот
- 55,000+ Bridges
- 455 million miles traveled per day in 2014
- 800 million miles per day by 2040

# TREMENDOUS OPPORTUNITY



TxDOT forecasts 74.7 billion dollars will be spent over the next 10 years.

24 Billion Actively Under Contract



# THE NUMBERS

\$7 Billion Per Year

0.1% = 7 Million dollars



- FHWA funded in TX Projects require DBE participation of 12.6%
- \$7 Million Dollar contract (0.1%)
- Requires minimum of \$882,000.00 of DBE participation.

# WHY INFRASTRUCTURE JOBS?

- Recession proof
- Year-round work in Texas
- Potential for growth
  - Increased responsibility
  - Increased skills and knowledge
  - Increased pay and benefits



# WHY INFRASTRUCTURE JOBS?

- Part of creating and improving our road system
- Working in the great outdoors
- Hands-on
- Teamwork

### •<u>81% (2018)</u>

 91% (2022) of construction firms having a hard time finding workers to hire.
 Driving up costs and Project Delays.
 AGC/Autodesk Survey

77% percent of firms

"...candidates lack the skills needed to work in construction or cannot pass a drug test."

1B in construction spending = 3,900 new jobs.

 Nationally, pipe-layers, sheet metal workers, carpenters, concrete workers, and pipefitters/welders are particularly hard to find in terms of hourly wage jobs.

 The five toughest-to-fill salaried jobs are project managers/supervisors, engineers, estimating personnel, quality control personnel, and technical designers.

- Technology ... helping firms cope with labor shortages.
- 87% percent of firms agree that their employees need to possess digital technology skills to be successful as firms adopt new technologies.
- And while few candidates possess key construction skills, nearly two-thirds of responding firms say at least half of the people they are hiring possess the technology skills they need.

# DISCUSSION

Considering the details, what do you think are some potential solutions?



## MEET THE PLAYERS



# FHWA

### • Federal Highway Administration

- Part of the Department of Transportation.
- Is a cabinet level organization of the Executive Branch.
- Provides financial support for state and local government projects.
- Does research in safety, construction materials and methods.
- Receives funding from fuel and motor vehicle excise taxes.
- Provides grant funding for training programs like this one.
- Davis-Bacon Act of 1931 Prevailing Wages

# TXDOT

### Texas Department of Transportation

- State government answerable to the State Congressional Transportation
   Committee
- Headquartered in Austin, dividing the state into 25 Districts
- Receives money from FHWA
- Designs and oversees most projects
- Monthly Letting
- Civil Rights Division administers programs like the TCCA (OJT/SS), OJT, and DBE programs.

# CIVIL RIGHTS DIVISION (CIV)

- Mission: Promote diversity and inclusion on TxDOT projects.
- Monitor contract goals.
- Manage and support opportunities for training

   including for Pre-Employment Training
   (TCCA).

# AGC

- Association of General Contractors
  - Private Contractors
  - Headquartered in Austin
  - Publishes the Orange Book
  - Encourages training programs to meet participation goals

# TCCA

- Texas Construction Career Academy
  - Started in 2009. Travels around the state.
  - Part of the OJT/SS (Supportive Service) Program.
     Supplementing the OJT program with pre-employment training and recruitment.
  - Provides contractors with quality job candidates.
  - Provides industry-recognized certifications and training.
  - Hosts job fairs.

## OPPORTUNITIES AND NEXT STEPS



## TRADE SCHOOLS

Welding Diesel Mechanic Automotive Mechanic CDL

VS OJT \$20 x 40 x 52 = \$42K Cost vs Pay

## BUILD YOUR CAREER



## GET CERTIFIED

- 1. NICET
- 2. ASE
- 3. Surveyor
- 4. CMCI
- 5. AIC
- 6. GBCI
- 7. ACI
- 8. OSHA

| JJJG<br>development   | 1  |                               |                                | l        | <u>osha</u>  |  | 26-006072204   |
|---|--|-------------------------------|--------------------------------|----------|--|--|--|
| Certificate of Com  | pletion  |                               |                                |          |  | nowledges that the recipient has success<br>nstruction Safet | and the second |
| is awarded to<br>John Smith   |  |                               |                                |          |  | This card issued to:   |  |
|   |  |                               |                                |          | -  | John Smith   |  |
| in recognition of participation in<br>Texas Construction Career Aca         | demy   |                               |                                |          | Jack Pettyjohn<br>Trainer Name   |  | 07/18/2018 Date of Issue   |
| Dullar, TX<br>July 27, 2018<br>Training Hours: 100                          | uni,   |                               |                                |          |  |  |  |
| Josh Gibbs, Director & Lead Instructor<br>JIG Development, LLC              | Jahan Brooks, Business Administrator<br>JJG Development, LLC |                               |                                |          | UNIVERSITY O<br>TEXAS  | S  |  |
|   |  |                               |                                | Pub      | olic Works Is  | nstitute   |  |
| EXTRACT OF<br>TEXAS<br>ALLINGTON<br>PUBLIC WORKS INSTITUTE<br>centiles that |  |                               | C                              | Certific | is awarded to<br>John Smit   |  | 11   |
| John Smith<br>met requirements of   |  |                               |                                | in re    | cognition of partic  |  |  |
| Texas Department of Transportation (TxDOT)<br>Flagger: Train the Trainer    |  | WK.                           | Z401 - Coi                     |          |  |  | Zone OSHA  |
| 22001 05806 Date of Expiration  |  |                               |                                |          | Lancaster , TX<br>July 17-18, 2018<br>Training Hours12.00<br>CEUs: 1.200 |  |  |
|   |  | Bryan Suns, E<br>Public Works | xecutive Director<br>Institute | -        | PW   | jack P<br>tuta.ee  | ettyjohn-Installer<br>au/ded 866-906-9190  |
|   |  |                               |                                |          |  |  |  |

# NEXT STEPS

- Grow your skills
- Look for opportunities
- Network and connect
- Consider supply and demand
- Get experience
- NAICS codes



# NCTRCA

- North Central Texas Regional Certification Agency
  - Disadvantaged Business Enterprise (DBE)
    - Basic steps:
      - Set up your business Sole Proprietorship, LLC, or Corporation (6 weeks).
      - 2. Submit the online application.
      - 3. Endure the review process (6-12 months).

# TIPS

- Make sure your contact info is valid and stays the same for the whole review period.
- Read & Respond to emails completely and correctly.
- Be prepared to share all of your financial statements banking, tax documents, etc.
- Have quality references to provide feedback about your subject of expertise.
- Don't over-promise and under-deliver!!!

# TIPS

## A positive attitude will lead to positive outcomes.







### **Questions?**

## **Project Opportunities Forum with Primes**

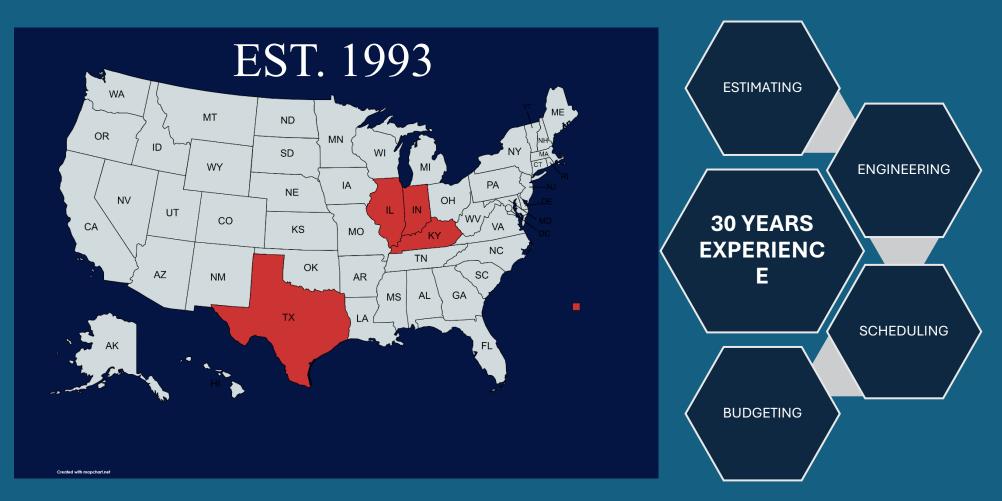
Ragle, Inc. Matthew Hallman Business Development Administrator

Texas Sterling Construction Co. Justin Wild North Texas Area Manager



Heavy Civil General Contractor \*DFW Metroplex \*Houston Area \*West Texas

# ABOUT US





## WHO AREWE?

Ragle, Inc. is a highly diversified highway and bridge contractor that specializes in highway, heavy civil, and commercial projects. It has been recognized as an industry leader for safely providing quality, on time performance for projects at competitive pricing. With our team of experienced project managers, engineers, and superintendents backed by a modern equipment fleet, it completes complex and demanding projects on time and within budget.

### WHAT DOES RAGLE SPECIALIZE IN?

- Highways
- Bridge Construction
- Grading
- Storm Sewer, Sanitary Sewer & Water Systems
- Concrete Paving and Flatwork
- Site Development
- Structural Steel and Concrete Girder Erection





#### **Notable Projects**

- US 75 North Haven Pedestrian Bridge
  - One of a kind design
  - Unique delivery technique
- City of Dallas Sidewalk Program
  - Two year project throughout City of Dallas
- IH 345 Bridge Rehabilitation
  - Highly time sensitive project



### Ragle's Commitment to Certified Firms

Ragle has a strong commitment to creating lasting and productive relationships with appropriately certified firms seeking work within the heavy civil construction industry.

Given the variety of needs each project presents, we entertain different opportunities for subcontractors and suppliers based on the variety of needs within each project.

We look forward to speaking with you about the numerous future opportunities within the Heavy Civil Construction Industry!





### **Texas Sterling Construction Co.**

A **STERLING** COMPANY

(A 731-2)

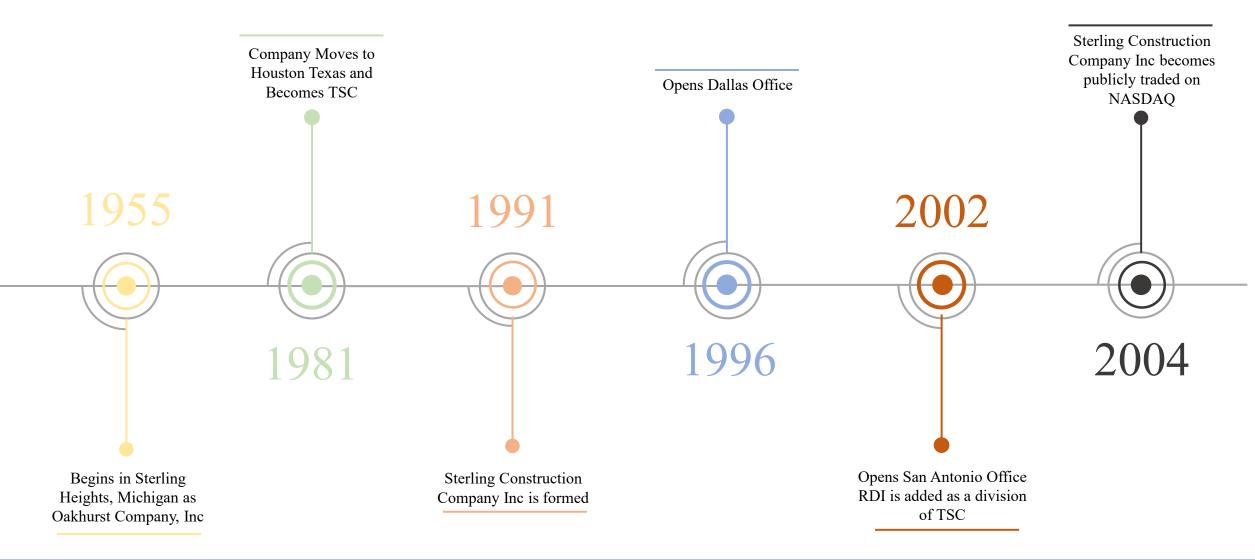
## **About Us**



Since 1955, Texas Sterling Construction Company (TSC) has served the infrastructure needs of clients throughout the state. As a leading heavy civil infrastructure company in Texas, we have a 70-year track record of success in building and reconstructing transportation, marine, airfield, and water infrastructure. By working with us for your highway construction or related task, you can trust us to deliver results that surpass your expectations.



# About Us.....Our History



## About Us.....Our Markets



#### Fexas Sterling Construction Co

# **About Us.....Our Specialties**











# About Us.....Our Subcontractors









**Preconstruction** 

Meeting

Job Site Walkthroughs

**Web Portal** 

Questionnaire

Lookahead Schedule

TxDOT CIP Workshop | May 16, 202

# Abdut Us..... OBidibgowith Hors



Job Site Walkthroughs

# About Us.....Bidding with Us

#### What are We Bidding

- Get on our Vendor's List (auto email)
- Look for our name on a bidder's list
- Call/Email Us

#### **Quote/Proposal**

- Email Earlier the better
- Know the project (i.e Phases, quantities, owner requirements)
- Complete Scope
- Potential Escalations

#### **Being Successful**

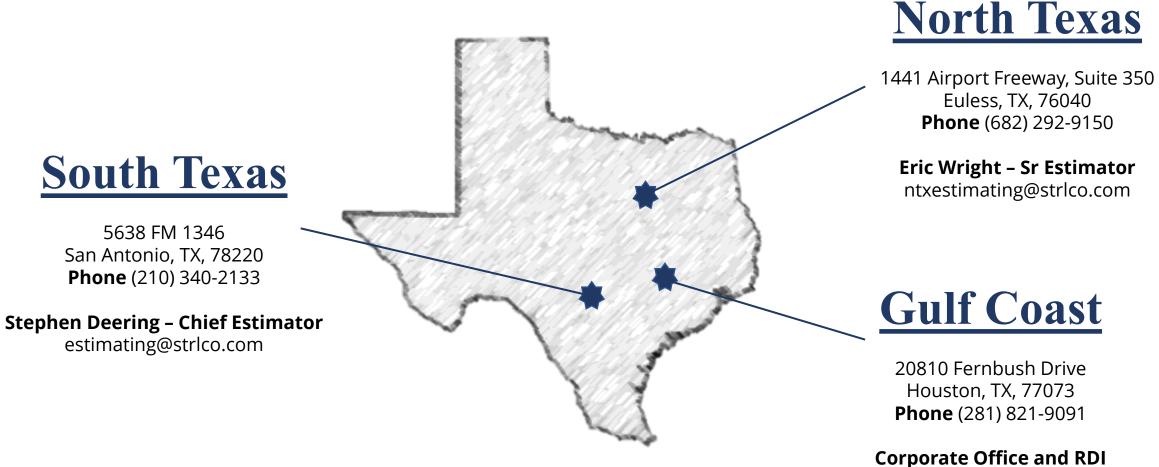
- References/Recent Jobs
- Knowing our Subcontract terms
- Communication on a complicated scope
  - Availability for questions

# About Us.....Safety



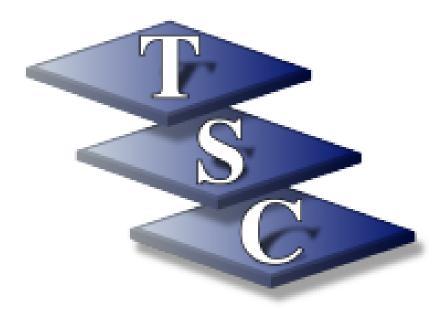
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## About Us.....Contact





Justin Wild – North Texas Area Manager





### **THANK YOU**

#### **Quality People, Quality Construction**



#### **Cooperative Inclusion Plan (CIP)**

### Survey Completion



Jathan Caballero Event Service Manager, RHCA

## **Cooperative Inclusion Plan** Website

Debra Wells Kensong | CIP Resource Specialist, Dallas District, TxDOT

### CIP WEBSITE WWW.KEEPITMOVINGDALLAS.COM

|      | 1   |                   |             |                |                             |               |                             | E i a i                           |         |  |
|------|---|-------------------|-------------|----------------|-----------------------------|---------------|-----------------------------|-----------------------------------|---------|--|
| Home | A state of the second secon | State<br>Highways | FM<br>Roads | Other<br>Roads | Public<br>Hearings/Meetings | Contact<br>Us | Business<br>Diversity / CIP | Key Projects<br>(Dallas Planning) | CityMAP |  |

#### Upcoming Public Hearing / Meeting

No upcoming public hearing at this time. Please check back later.

more

#### Recent Public Hearings / Meetings

- Notice Finding of No Significant Impact Available for Public Review – United States Highway (US) 377 From BUS 377 to US 380, Denton County, TX
- Friday, February 19, 2021 2. Notice Affording Opportunity
- For Public Hearing Interstate Highway (I) 35W From Tarrant County Line to I-35W/I-35E Interchange

Thursday, February 18, 2021

 Notice of Virtual Public Scoping Meeting for Proposed Spur 399 Extension, Collin County Friday, February 05, 2021



#### Welcome

Welcome to the keepitmovingdallas.com website. This website is maintained by the Texas Department of Transportation – Dallas (TxDOT - Dallas) district. The purpose of this website is to provide information related to different transportation related projects in/around Dallas as well as Dallas District's business diversity outreach programs including Cooperative Inclusion Plan (CIP). The users of this website will be able to view and download the design schematics, public hearing notices as well as other project related documents.

The construction projects are divided by the type of roadway (State Highway, US Highways, Farm-to-Market roads, Interstate Highways and Others) on this website. The "Public Hearings" part of this website will list all the past and present public hearings

### COOPERATIVE INCLUSION PLAN INFORMATION

Search

### Keep It Moving Dallas

| Home   | Interstate<br>Highways | US<br>Highways | State<br>Highways | FM<br>Roads   | Other<br>Roads | Public<br>Hearings/Meetings | Contact<br>Us | Business<br>Diversity / CIP | Key Projects<br>(Dallas Planning) | CityMAP |
|--------|------------------------|----------------|-------------------|---------------|----------------|-----------------------------|---------------|-----------------------------|-----------------------------------|---------|
|        |                        |                |                   |               |                |                             |               |                             |                                   |         |
| Cooper | ative Inclusion        | Plan (CIP)     | Home » B          | usiness Diver | sity » Dallas  | District Business Diversity |               |                             |                                   |         |

#### **Dallas District Business Diversity**

#### **Business Diversity Mission**

The mission of the Dallas District Business Diversity Office is to improve the delivery of district's transportation projects through maximizing the use of local work force, Small Business Enterprises (SBE), Disadvantage Business Enterprises (DBE) and Historically Underutilized Businesses (HUB).

#### Programs

Cooperative Inclusion Plan (CIP)

#### **CIP Resource Specialist**

For more information please contact Debra Wells at:

Email Address: Debra.Wells@txdot.gov

Phone (office): (214) 319-3553

Contact Us | Related Links | About Us | TxDOT Open Records Copyright TxDOT

### **COOPERATIVE INCLUSION PLAN INFORMATION** conf.

For more detailed information regarding the CIP or to print a copy of the informational CIP Resource Guide, please visit the following link:

- CIP Resource Guide
- 2020 CIP Schedule

#### **Contracting Opportunities**

- Contract Letting
- Contract Bidding
- · Comprehensive Development Agreement
- DBE Program
- HUB Program
- SBE Program

#### **Training Opportunities**

- TxDOT Trainings
- NTTA Business Diversity Page

Due to the COVID-19 Pandemic Health Issue All Classes and Workshops Will Be Held Online Until Further Notice To Ensure The Safety Of The Community

#### **CIP Classes**

#### **2020 CIP Classes**

Class #1: Navigating TxDOT Website and NTTA Marketplace - January 17, 2020 - COMPLETED

Links

2019 CIP Classes

**CIP Workshops** 

2020 CIP Workshops & Webinar



#### **Cooperative Inclusion Plan (CIP)**

2020 Resource Guide

### Cooperative Inclusion Plan (CIP)

#### **CONTACTS:**

DEBRA WELLS KENSONG 214-319-3553 CIP RESOURCE SPECIALIST-TXDOT

DEBRA.WELLS@TXDOT.GOV

#### **CIP RESOURCE GUIDE**

https://www.keepitmovingdallas.com/

Moses Aito, Director, Business Diversity NTTA

